



## Accelerate-to-Demonstrate (A2D) Facility Annual Event

## Safeguards for Scale: De-risking the Clean Energy Transition through Environmental and Social Standards

Wednesday, May 21st, 09:00 – 10:30pm (EAT)







## **Session Agenda**

Time	Activity
9:00- 9:05	<i>Welcome and Setting the Scene:</i> Framing the Importance of Gender and Social Inclusion in Clean Energy Demonstration Projects <i>Lorena Alberte, GESI – ESS Project Lead A2D Facility, UNIDO</i>
9:05 – 10:00	<ul> <li>Panel Discussion: Scaling Clean Energy through Environmental and Social Safeguards</li> <li>Panellists:</li> <li>Ms. Yunae Yi, Director on the Board of the International Association for Impact Assessment (IAIA)</li> <li>Ms. Regina Mwenyango, Senior Industrial Development Officer, Global Green Growth Institute (GGGI)</li> <li>Mr. Benedict Muyale, Senior Officer, National Environmental Trust Fund (NETFUND)</li> <li>Ms. Leah Mpinga, Research Associate, H2 Global Foundation</li> <li>Mr. Jerome Namaseb, Chief Executive Officer of the Daures Green Hydrogen Village</li> <li>Ms. Osato Chioma Ehimare, ESG Manager, Cross Boundary Energy</li> </ul>
10:00 - 10:20	Fireside Chat: ESS as a Catalyst for Investment Readiness
10:20 – 10:30	Q&A Session and Wrap-Up Lorena Alberte, GESI – ESS Project Lead A2D Facility, UNIDO



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION





## Panel Discussion Speakers



JNITED NATIONS NDUSTRIAL DEVELOPMENT ORGANIZATION







## Ms. Yunae Yi

Director, Board of the International Association for Impact Assessment (IAIA)

## MAKING THE CASE TO SAFEGUARD ITS IMPORTANCE

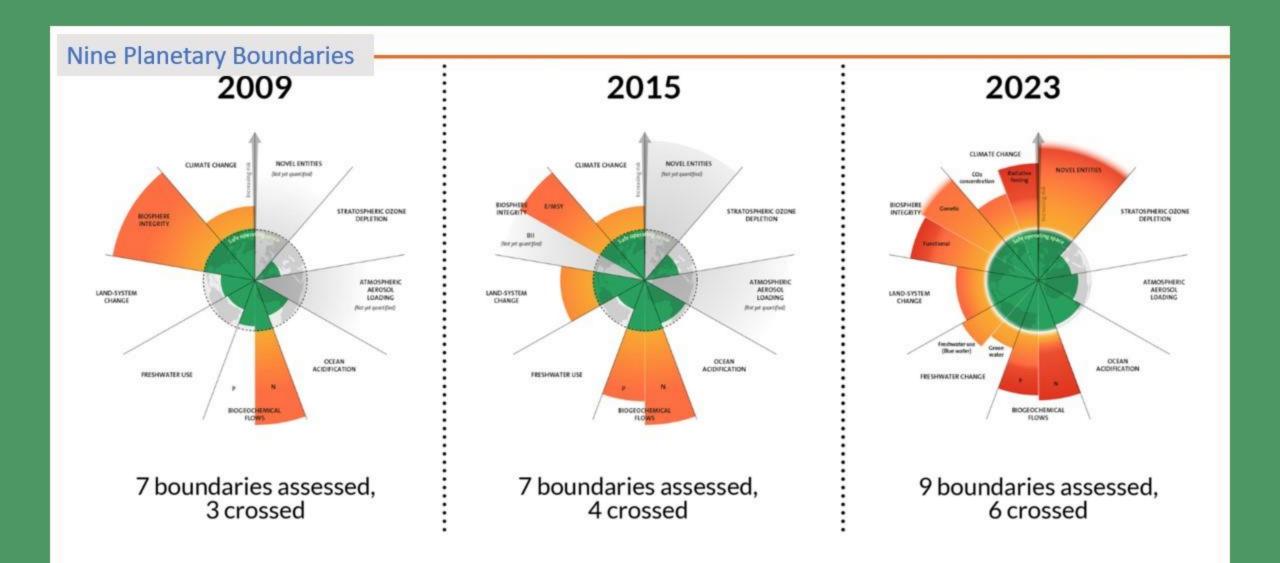
Yunae Yi, Ph.D

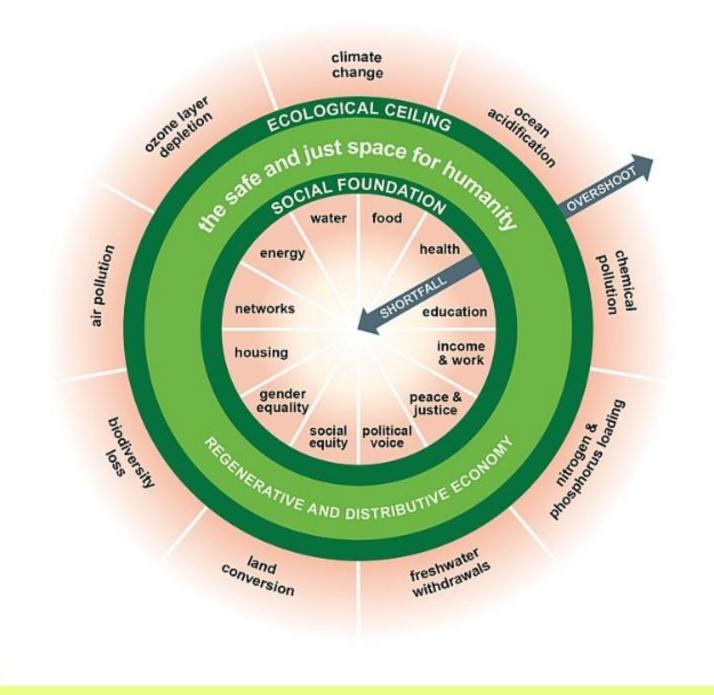










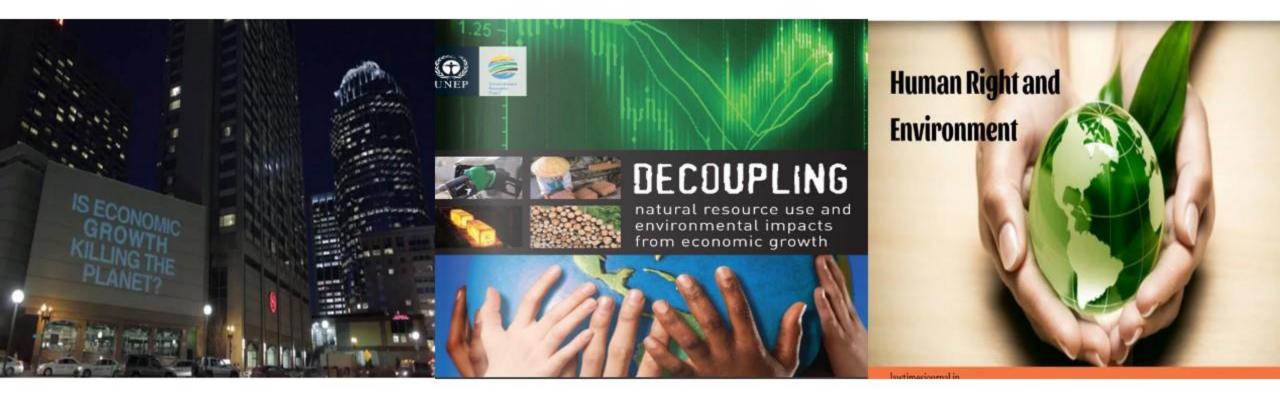


#### DOUGHNUT ECONOMICS Seven Ways to Think Like a 21st-Century Economist



KATE RAWORTH

T read this book with the excitement that the people of his day must have read John Maynard Reynes's General Theory it is brittent, theiling and revolutionary George Monbiot





## UNEP Environmental and Social Sustainability Framework (ESSF)

#### **Guiding Principles**

Sustainability and Resilience

Human rights, Gender Equality, and Women's Empowerment

Leave No One Behind

Accountability

#### Safeguard Standards

1. Biodiversity, Ecosystems and Natural Resource Management

- 2. Climate Change and Disaster Risks
- 3. Pollution Prevention and Resource Efficiency
- 4. Community Health, Safety, and Security
- 5. Cultural Heritage
- 6. Displacement and Involuntary Resettlement
- 7. Indigenous Peoples
- 8. Labour and Working Conditions

#### Human Rights-Based Approach

Applying human rights for all
Meaningful and inclusive participation and access to decision-making
Informed consultation
Non-discrimination and equality
Leave No One Behind (LNOB)
Accountability and rule of law for all

•Transparency and access to information



https://ishr.ch/latest-updates/celebrating-25-years-of-the-un-declaration-on-human-rights-defenders/



#### **Demands for Environmental Justice**





**2021:** Sued by a coalition of NGOs over its sale of beef linked to illegal deforestation in the Amazon & abuses of the rights of Indigenous Peoples **2021:** Sued by a coalition of NGOs over its active contribution to climate change & human rights abuses

### Senior Swiss ladies against the slow Gov't Action against the CC

#### The courageous Board Our brilliant Lead Members Lawyer



# Young activists were suing the **government** over claims of climate inaction

Korean Children against the CC policy of the Government

Reuters

#### April 2025



#### Business & Human Rights Resource Centre



EDF, KLP Asset Management, Sumitomo Group, TotalEnergies (formerly Total), BNDES, ...

Wind energy, Solar

Pre-

## New Report: Swedwatch Warns of Threats to Human Rights Defenders in Global Renewable Energy Transition

"Defenders at risk in the green energy transition in Brazil, Honduras, Mozambique, and the Philippines." We need just, equitable, and sustainable approach for all.

## Yunae Yi Yiyunae@gmail.com



THANK

YOU



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## Ms. Regina Mwenyango

Senior Industrial Development Officer Global Green Growth Institute (GGGI)



Safeguards For Scale: De-risking The Clean Energy Transition Through Environmental And Social Safeguards

Case Study: De-risking projects through environmental and social safeguards at GGGI

**REGINA MWENYANGO** 13.05.2025

Image designed by macrovect



### **GGGI approach:** Complete value chain approach that involves



**PRESENTATION TITLE** 

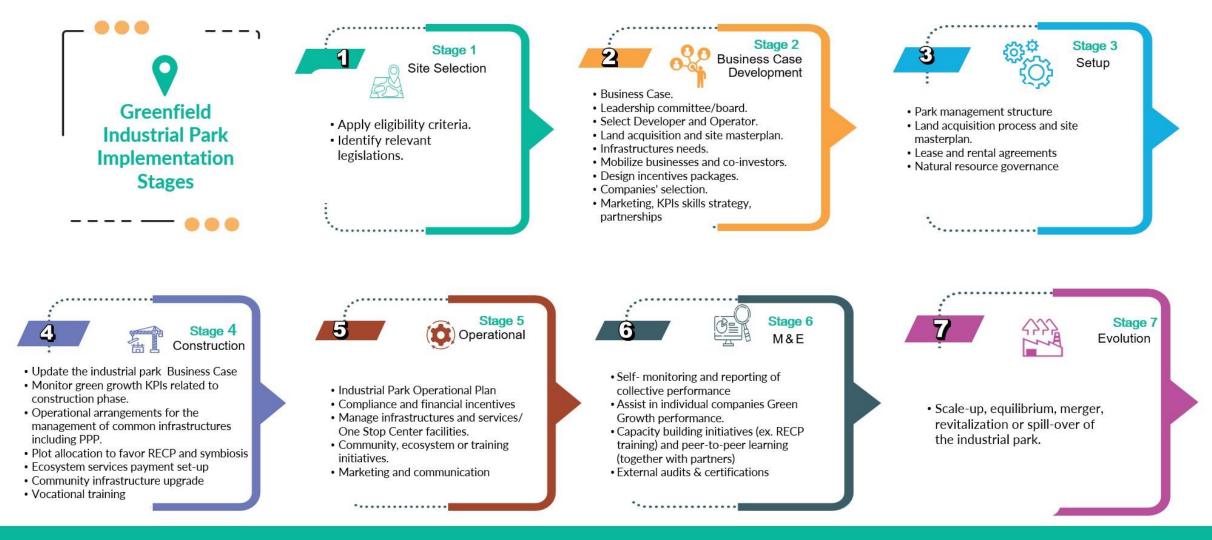


### **Policy Interventions**

- Guidelines for setting up green industrial parks and freezones that prioritize economic, social, and environmental concerns at planning, master planning, and operations and maintenance phases.
- This is plan for resilience against environmental and industrial hazards early on, which can become economic risks.



## **TECHNICAL IMPLEMENTATION:** Industrial Park and Free Zone implementation stages





Π

Integration with local and regional planning

Environmental and social impact considerations

**Consideration of** 

Preference for parcels held by one or a few owners

In-depth study on land tenure systems

No encroachment on protected

or similar areas

ancillary industries

#### **EIP LAND ACQUISITION**

National legislation and international guidelines

Establishment of a land use planning and infrastructure development unit in the government can help ensure adequate planning and support of off-site infrastructure and service provision

Resettled population can be employed in the EIP, benefit from its spillover or simply be impacted by the workers influx. Governments should work with investors to ensure the availability of alternative livelihood opportunities.

Consideration of possible future expansion



## Tools

#### Extended cost-benefit analysis (eCBA)

Monetizes all costs and benefits of a new program or project which might have wider social and environmental impacts on society or specific groups. Normally, when investment decisions are made, only capital expenditures, O&M and revenues are accounted.

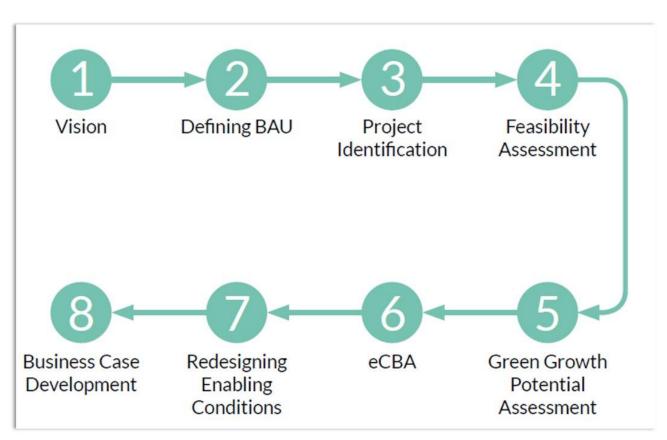
#### Why we need it

An eCBA can help planners and investors to optimize project and policy design and show that green investment can be economically and financially feasible. It does so by:

Incorporating externalities

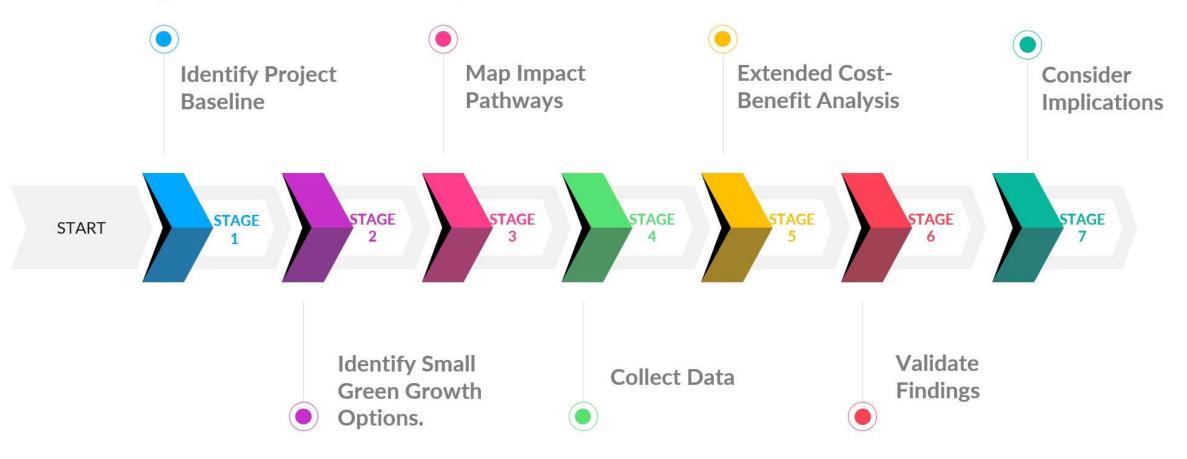
Recognizing the value of natural capital

Taking into account the long-term sustainability of an investment, primarily by applying a social discount rate set lower than market-based discount rates





## The Practical Implementation of this extended cost-benefit analysis involved 7 steps.





### **Other Tools**

- UNIDO symbiosis planning tool has been modified to suit our energy projects by incorporating elements of industrial symbiosis like energy efficiency, waste-to-energy valorization, etc
- Modified UNIDO concept planning tool to work with our eCBA to quantify environmental externalities.

- ENCORE for Capitals protocol tools for identifying environmental dependencies and effects.
- Our work may not necessarily be de-risking, but introducing greening and climate action, which are other risks that projects need to be aware of.



### **Final Thoughts**

Climate action and greening is slowly taking root in Uganda. For example, GGGI has become the go to institution for policy and investment work related to the subject. From formation of climate finance units to development of circular economy policies.

> Challenge is a lot of the greening and climate action interventions are donor dependent and subject to donor funding cycles. Donor funding cycles conclude before concrete actions are developed. Implementation becomes a challenge.

> > s

However, we continue to work and have developed a host of symbiotic energy solutions in industrial parks and freezones in Uganda ranging from solar parks, waste to energy projects,







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## Mr. Benedict Muyale

Senior Officer, National Environmental Trust Fund (NETFUND)



## Environmental and Social Safeguards: "Beyond the Profits, Towards Impact"

**Presenter** Benedict Muyale, NETFUND







## **About NETFUND**

National Environment Trust Fund (**NETFUND**) is a Kenyan state corporation mandated to:

- Mobilize
- Manage
- Disburse resources for environmental management and conservation.





It was established under the Environmental Management and Coordination Act (EMCA), 1999, section 24.

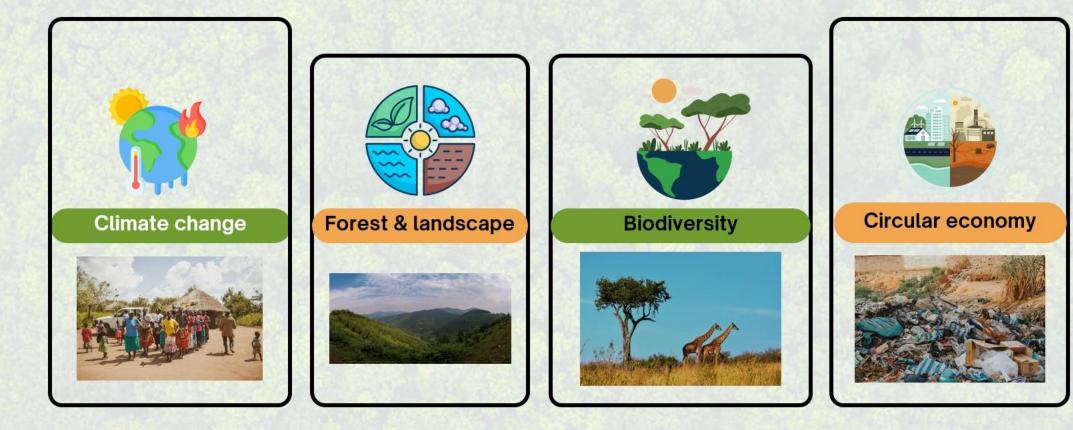


Attract & mobilize financial and technical resources from government, development partners, private sector, and philanthropy for environmental protection and sustainable development.

**Vision**: Sustainable financing for environmental governance and sustainable development in Kenya.

**Mission**: To mobilize, manage, and avail resources for sustainable environmental conservation and management initiatives.

## **Why NETFUND Exists?**



## ESS at NETFUND



## Leadership

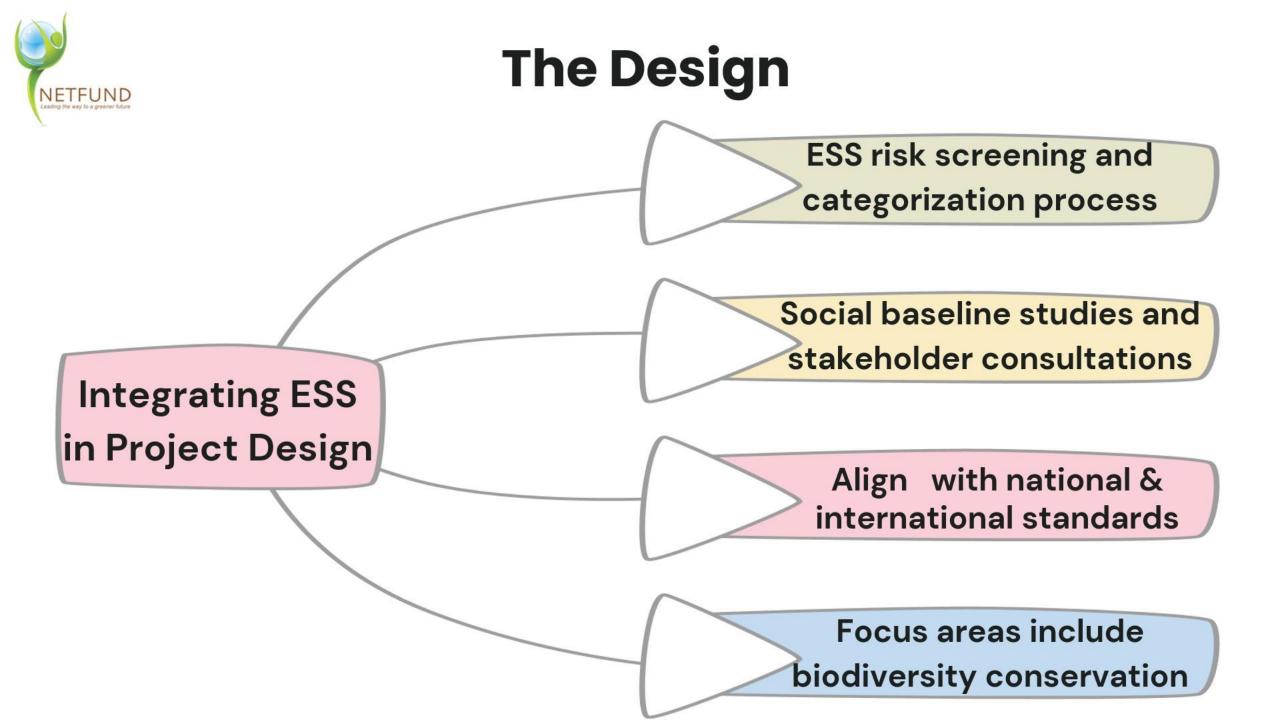
"Our leadership is accountable for delivering sustainable impact, with people and planet at the core." — NETFUND CEO



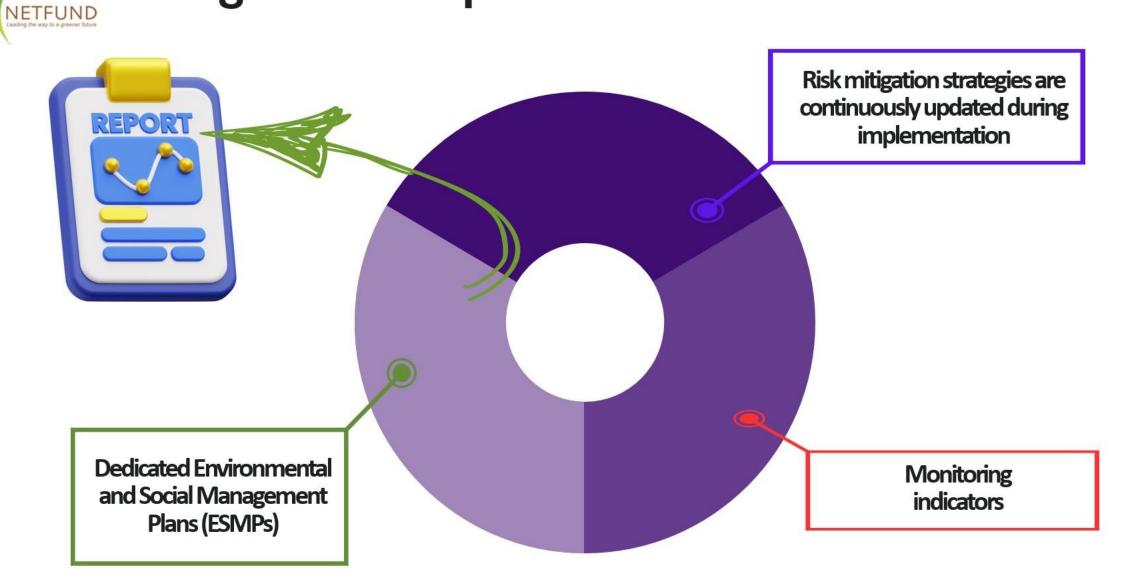
- NETFUND's Board and Executive Team have institutionalized ESS in its Strategic Plan (2023–2027).
- ESS is embedded in NETFUND's governance, guided by IFC Performance Standards and EMCA 1999.



- Commitment to social justice, inclusivity, and environmental integrity.
- Zero tolerance to environmental degradation and social harm.



### **Safeguards Implementation in Practice**





### Community & Stakeholder Engagement

- Participatory engagement at every project stage: design, implementation, and evaluation.
- □ Tools: FPIC (Free, Prior, Informed Consent), grievance redress mechanisms (GRMs), and public hearings.







# NETFUND Green Innovations Award Programme



# Green Innovations Award Programme

NETFUND Green Innovations Awards is an annual flagship programme implemented by NETFUND.

**Aim:** to identify and nurture innovations that contribute to the attainment of the organization's thematic areas of Climate change, circular economy and ecosystem protection and rehabilitation.

### **Objectives:**

- To stimulate and reward green innovations and best practices that contribute to environmental sustainability and climate change action.
- To enhance the capacity of green businesses to commercialize their innovations
- To create awareness on technologies and innovations that contribute to environmental sustainability and climate change actions



# **Case Example of Magiro Power**





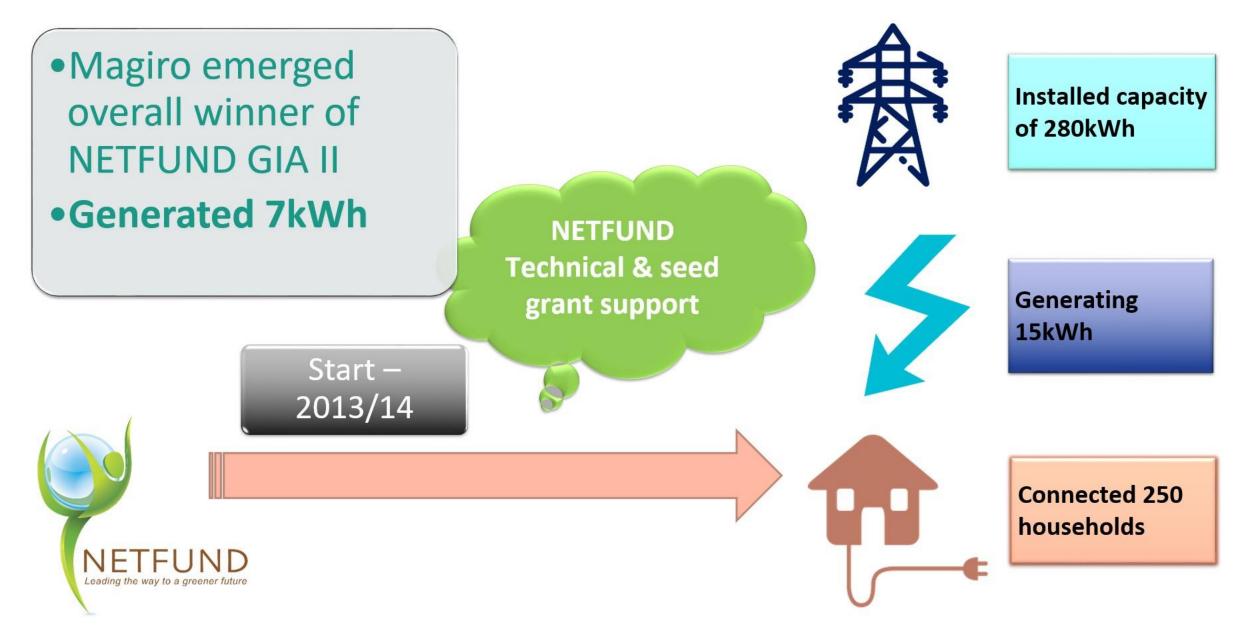


# **Case Example of Magiro Power**



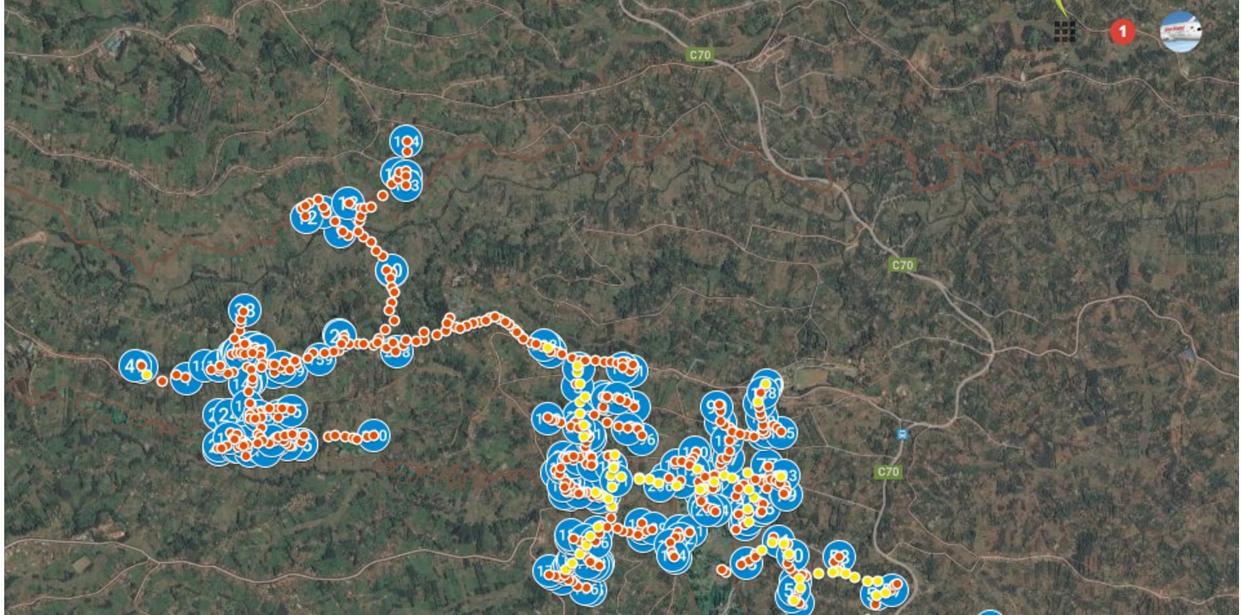


### **Magiro's Story**



### **Magiro's Story**





### **Magiro's Story**

NE





### **Accelerating Connection**





Launched 0.6MW hybrid hydro-solar power plant that provides clean and affordable energy to 6,000 rural households, businesses, schools and tea factory



# **Global Recognition**

NETFUND-Hydrobox's partnership recognized as the P4G State of the Art global 2022 winner at COP27, Egypt





### **Thank You**

National Environment Trust Fund First Floor, National Water Plaza, Dunga Road, Industrial Area, Nairobi, Kenya. Tel: +254 20 2369563 Email: info@netfund.go.ke Website: www.netfund.go.ke





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### Ms. Leah Mpinga

### Research Associate, H2 Global Foundation

### Matter of trust Securing a Social License to Operate for clean hydrogen projects

UNIDO Accelerating Climate Innovation: A2D Facility Nairobi, Kenya May 2025



# Social Licence to Operate (SLO) is a necessary condition for sector development

Definition

the level of approval that an industry, organization, or project realizes from communities and other stakeholders

#### **Key drivers**

Credibility





UNIDO Accelerating Climate Innovation: A2D Facility May 2025 Page 2



### The challenge: build and maintain SLO for clean hydrogen projects



- Building and maintaining SLO will be essential for the successful development of the hydrogen economy, as financial/reputational/community risks associated with poor stakeholder relations are high
- Awareness of SLO exists among project developers, but not at all locations and at the scale needed
- Large scale, long-distance infrastructure connecting production and demand sites with significant footprints affect diverse stakeholder groups complicating efforts to gain/maintain SLO
- There are a myriad of SLO dimensions organizations must consider but they are context dependent and often generate tradeoffs
- Identification of best practices on how to deal with the challenges and opportunities associated with securing and maintaining a SLO for the clean hydrogen economy is essential



### SLO: Key elements prevalent across sectors\*

Concerns regarding the project preservation of the value of environment, landscapes.	<ul> <li>Concerns regarding health and safety of communities, including risks like explosivity, toxicity, noise and/or damages from vibrations</li> </ul>
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SLO is context dependent, varies project to project, as some elements apply only or are more pronounced per:

- Specific derivatives (e.g., toxicity or explosiveness)
- Specific production technologies (e.g., landscape protection)

UNIDO Accelerating Climate Innovation: A2D Facility May 2025

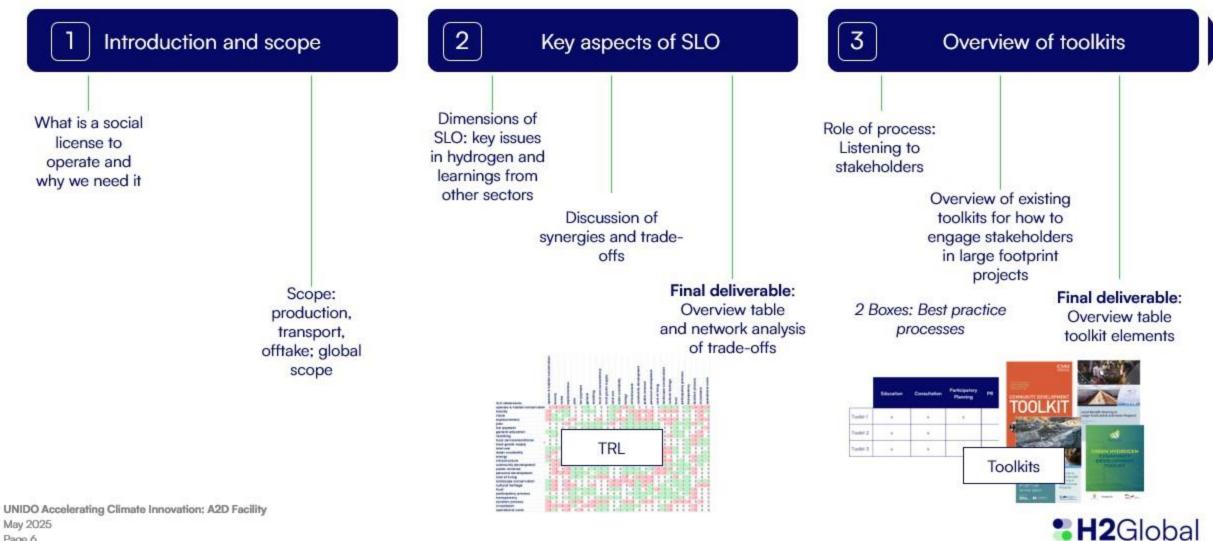
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# Report Structure and Scope



### **Report structure**



May 2025 Page 6

### **Report structure**

4 Deep-d	live: concerns, o and best practi				5 Recommendations		
of t a (de	-depth discussion the concerns and opportunities associated with hydrogen erivatives) projects nd best practices	Final deliverable: Overview table of key issues and solutions pertaining to H2 and			Key takeaways for decision-makers and concrete recommendations		
		its derivatives along the value chain	Infrastructure	Final deliverable:         Overview table of         best SLO practices         Infrastructure       End-uses         (processes and			
10 0 1 1	Ammonia		Best practice 5	Best practice 9	solutions) for H2 and		
4 Boxes: Best practices for	or	Best practices x	Best practice 6	Best practice 10	derivatives sector		
addressing key issues	Hydrogen	supply chain	Best practice 7	Best practice 11			

UNIDO Accelerating Climate Innovation: A2D Facility May 2025 Page 7

#### **H2**Global



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### Mr. Jerome Namaseb

### Chief Executive Officer, Daures Green Hydrogen Village

# THE DAURES GREEN HYDROGEN VILLAGE





### DAURES GREEN HYDROGEN VILLAGE (DGHV)

### **PROJECT SUMMARY**

#### Pilot Phase 1

- Demonstrate hydrogen, ammonia, agriculture nexus
- Phase 1 to produce 18 tons of hydrogen, 100 tons of green ammonia
- 500 tons of agricultural produce depending on mix annually
- Phase 1 operations to commence Q2 2025
- Ammonia Sulphate Fertilizer production Q4 2026

#### <u> Phase 2 - 3</u>

- 5+ GW hybrid facility producing in excess of 180k tons of hydrogen and 1m tons of green ammonia per annum
- Business casing complete with pre-feasibility and feasibility completed by Fichtner GmbH

#### Available Documentation

- Desktop studies on wind, solar, and topography
- 12 month Met Mast wind data and assessment report
- Conducted pre-feasibility and feasibility studies using onsite wind/solar data.
- Created project concept and executive summary with onsite resource data.
- Optimised resource setup and hybrid Wind-PV configuration.
- Developed financial and cash flow models.
- Developed export strategy.
- Developed feed, operations, and procurement strategies. Link to project site - <u>DGHV Pilot Site Video</u>



### **PROJECT PHASING (5GW+ ENERGY)**



AURES REEN YDROGEN

HYDROGEN

















#### NAMIBIAN FERTILIZER PRODUCTION

#### **PROBLEM STATEMENT**

- **Low Application Rates:** Africa has significantly lower fertilizer application rates compared to the global average, ranging from 13 to 22 kg of nutrients per hectare versus the global average of 135 kg/ha.
- **Regional Variations:** Fertilizer use varies considerably across Africa, with Southern Africa generally having higher rates than other regions. Landlocked countries often face higher fertilizer prices due to transport costs.
- **Impact on Yields:** Low fertilizer use is a major factor contributing to low crop yields in Sub-Saharan Africa. Increased and efficient fertilizer application is crucial for boosting agricultural productivity and food security. Studies show that with optimal fertilizer use, yields could potentially increase significantly.
- Challenges to Increased Use: High fertilizer costs, limited access due to supply chain issues, inadequate infrastructure, and low profitability for farmers are major constraints on fertilizer adoption. Farmers may also lack knowledge on appropriate application.
- **Namibia Story :** Over 35% unemployment, 40% food and energy imports, Agri is the largest employer



Gerd Müller, United Nations Industrial development Organisation (UNIDO) Director General; Lindsay Samantha Skoll, Ambassador and Permanent Representative of the United Kingdom of Great Britain and Northern Ireland and Vasco Sampofu Ambassador and Permanent Representative of the Namibia to the United Nations



### DAURES GREEN HYDROGEN VILLAGE

The Daures Green Hydrogen Village in Namibia is a renewable energy-driven initiative producing green hydrogen and ammonia using solar and wind power. Through electrolysis and ammonia synthesis, it aims to convert clean energy into green ammonium sulfate fertilizer, addressing two critical issues:

- Environmental: Reduces reliance on carbonintensive fertilizer production, cutting greenhouse gas emissions.
- Agricultural: Provides sustainable fertilizer to enhance soil health and crop yields.

Traditional fertilizer production relies on fossil fuels, contributing to climate change. This project replaces polluting methods with a zero-emission process, leveraging Namibia's abundant solar/wind resources.





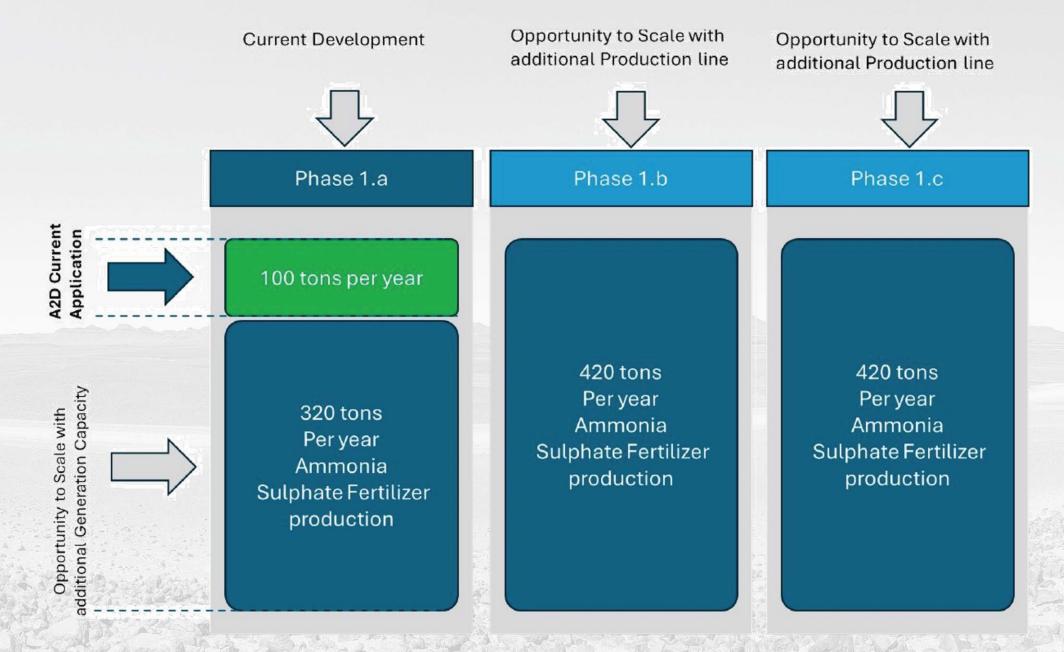
### DAURES GREEN HYDROGEN VILLAGE VALUE PROPOSITION

		Funding Source	Progress	Status
Chain	Tertiary : Ammonia Sulphate Fertilizer Fertilizer production in solid state	A2D : 90 % Own funding : 5% Loans : 5%	10 % Complete	Feasibility & Designs complete
Value C	Secondary Sector: Ammonia Gas	German Government	90%	Installation
	Ammonia Synthesis, Hydrogen & Nitrogen Generation	(BMBF)	Complete	commencing
	Primary Sector : Energy, Water,	German Government	100%	All Works
	Solar farm & BESS facility, Boreholes with RO	(BMBF)	Complete	complete.

Components that require funding from A2D

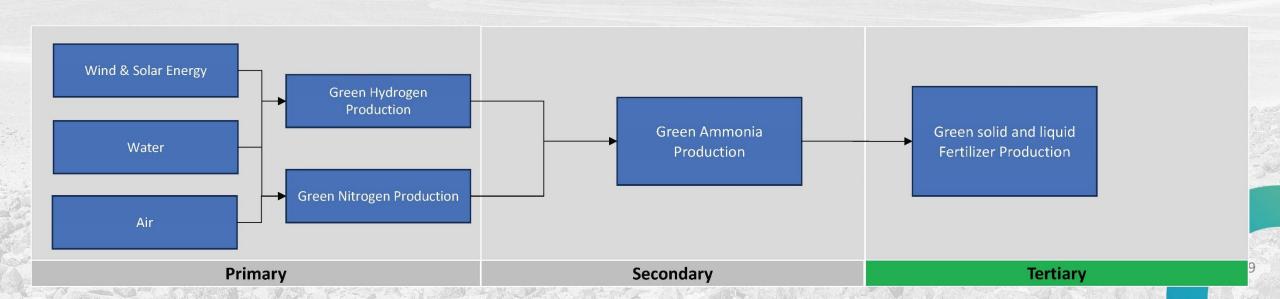
Components that do not require funding from A2D

### DAURES GREEN HYDROGEN VILLAGE VALUE PROPOSITION

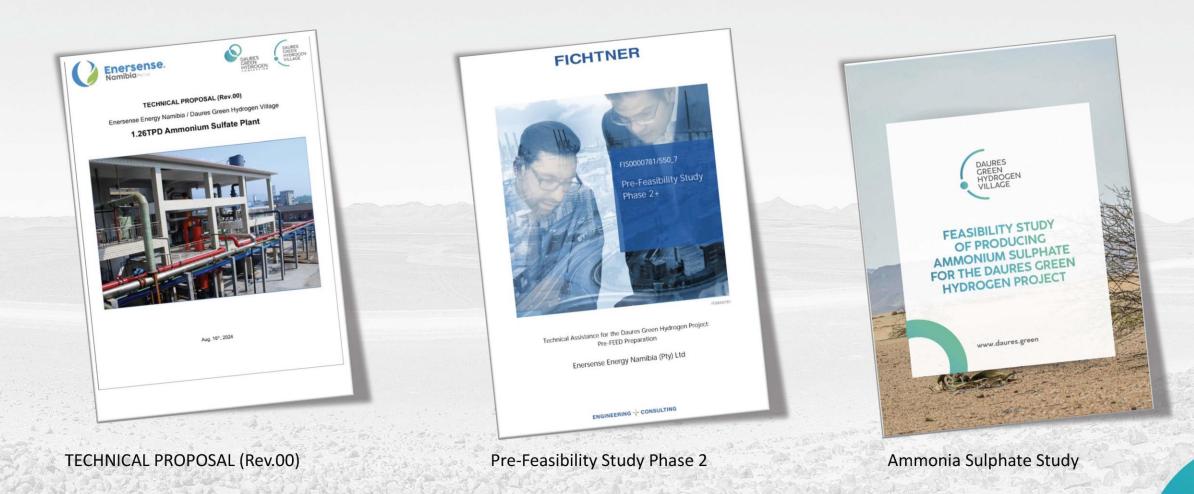


### PROPOSED INNOVATIVE END-TO-END SOLUTION FOR FERTILIZER PRODUCTION IN NAMIBIA

- A Primary and Secondary process is already in under development on the existing project (90% complete).
- In these phases clean energy is generated from solar is used in an electrolyzer and nitrogen generator (PSA) to produce green hydrogen and nitrogen.
- This then undergoes an ammonia synthesis process to produce Green ammonia.
- Under the A2D Facility we intend to produce liquid and solid ammonium sulfate
- This will be done using green ammonia and inducing a reaction with sulfuric acid in a two-stage scrubber system This reaction produces liquid ammonium sulfate solution with a concentration of around 35 mass%.
- This may then be further separated and dried kresulting in a solid product with 92 mass% ammonium sulfate.



# EXTENSIVE CONSULTANTING HAS BEEN CONCLUDED FOR THE SOLUTION



## **ESS AND GESI**





### **ESS APPROACH**

Key Assessments Conducted for the Project: •Environmental & Social Impact Assessment (ESIA) •HAZOP Analysis •Specialized Water Study

Archaeological & Heritage Impact Assessment

#### CHALLENGES IN ESS IMPLEMENTATION

**ESS Overlooked in Initial Planning** 

**Population In-Migration** 

**Biodiversity & Heritage Protection** 

**Groundwater Sustainability Risks** 

**Managing Community Expectations** 

**Balancing Development with Conservation** 

#### **MITIGATION STRATEGIES**

Compliance to biodiversity conservation policies Implemented community-led engagement processes

**Adherence to National Heritage Laws** 

Sustainable water resource management

Local hiring priorities

Institutionalized ESS compliance in hiring processes.



### ESS APPROACH

#### **LESSONS LEARNED FROM IMPLEMENTATION & FUTURE ESS BEST PRACTICES**

•Proactive Stakeholder Engagement is essential to smooth governance and public trust.
•Regular Monitoring & Adaptation ensures evolving sustainability challenges are addressed dynamically.
•Gender-Inclusive Policies (50% women representation in workforce & training) contribute to equitable development.
•Clear Regulatory Alignment minimizes delays and strengthens project credibility.
•Community-Based Solutions enhance social resilience and long-term economic sustainability.
•ESS Guidelines Must be Embedded Early—designing safeguards in project planning stages prevents costly corrections late



### **GESI APPROACH**

### Strengthening Gender Equality & Social Inclusion in Green Hydrogen Innovation

Key Areas:

•Inclusive Development: Equitable participation for women, youth, and disadvantaged communities.

•Structured Training: 32-month program (July 2025–July 2027) providing practical skills in agronomy, renewable energy, and hydrogen technologies.

•Policy Framework: Anti-discrimination measures, mentorship programs, and accessible applications.

•Community Empowerment: Gender-focused workshops, fair selection processes, and transparent review mechanisms.



#### Workforce Development & Training Program Inclusivity

•EPC & OEM Contractor Commitment: Proof of hiring at least 50% women in the workforce ensuring equitable workforce opportunities. •Training Program Representation: 50% of selected applicants for the 32-month training initiative will be women to support gender inclusivity in agronomy,

renewable energy, and green hydrogen industries.

Impact: Strengthens gender equity in industrial development and ensures meaningful opportunities for women in emerging clean energy sectors.
 Monitoring Approach: Regular audits, recruitment transparency and gender-disaggregated tracking under project evaluation frameworks.
 Sustainability Measures: Long-term reinvestment in community projects & local development.





Email the Daures Green Hydrogen Village at info@daures.green / Jerome@daures.green









## Ms. Osato Chioma Ehimare

## ESG Manager, Cross Boundary Energy





De-risking Clean Energy Demonstration Projects through Practical ESS Implementation By Osato Chioma Ehimare

### CrossBoundary Energy is a leading distributed renewable energy platform unlocking capital in underserved markets.



Scaling clean energy across 15+ countries and 40+ clients



276 MWp solar, 211 MWh BESS, 51 MW thermal, 20 MW wind projects across Africa and beyond



Industrial Decarbonization with critical minerals sector



Private capital USD 400M+ renewable assets portfolio.





We designed an ESMS to identify and mitigate ESG impacts across our operations, aligning with local and international best practices. CrossBoundary Energy

What the framework aims to achieve...

- De-risk and Amplify Opportunities: For projects, clients, contractors, and suppliers.
- Promotes ESG Compliance & Integrity: Aligned with IFC, AfDB, EIB standards
- Ensures Transparency & Inclusion: Engages stakeholders
- Fosters Continuous Improvement: Through regular ESG reviews and lessons learned

How it's implemented...

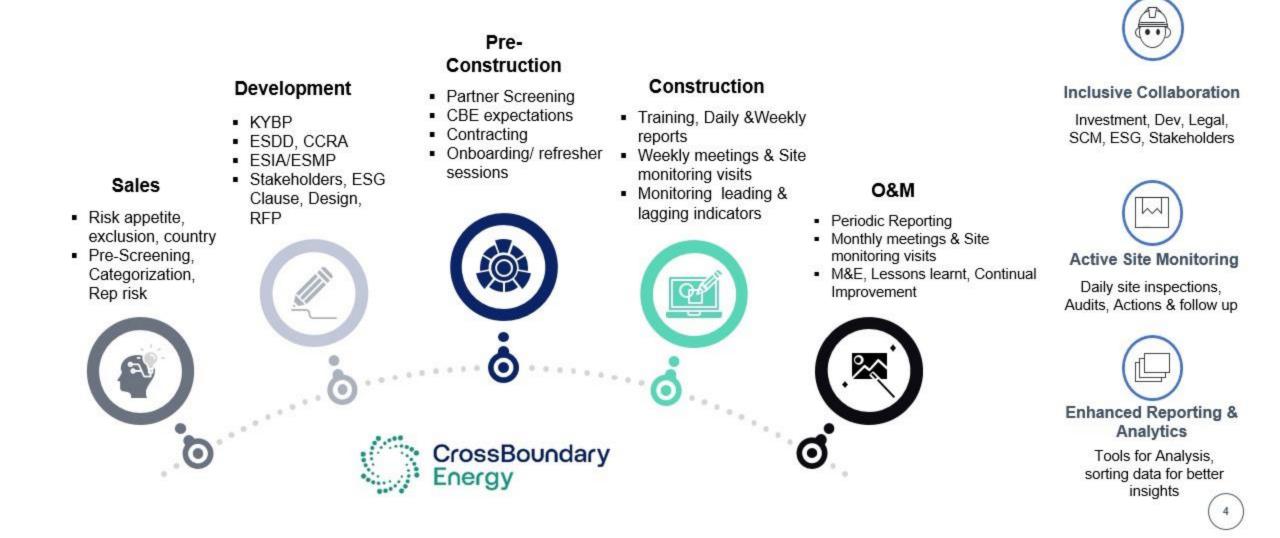
- Data collection & documentation
- ESG risk assessment, mitigation & monitoring
- Align with ESG standards, (IFC PS, etc)

When it's applied in the investment process...

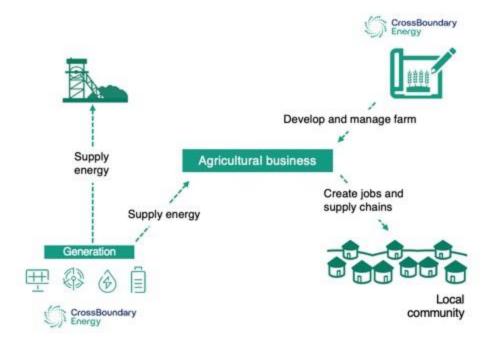
Across all stages of the investment lifecycle:

- Origination/ Sales
- Project Development & Implementation
- Asset management

### Integrating ESS for Sustainable Project Development – The How and When...



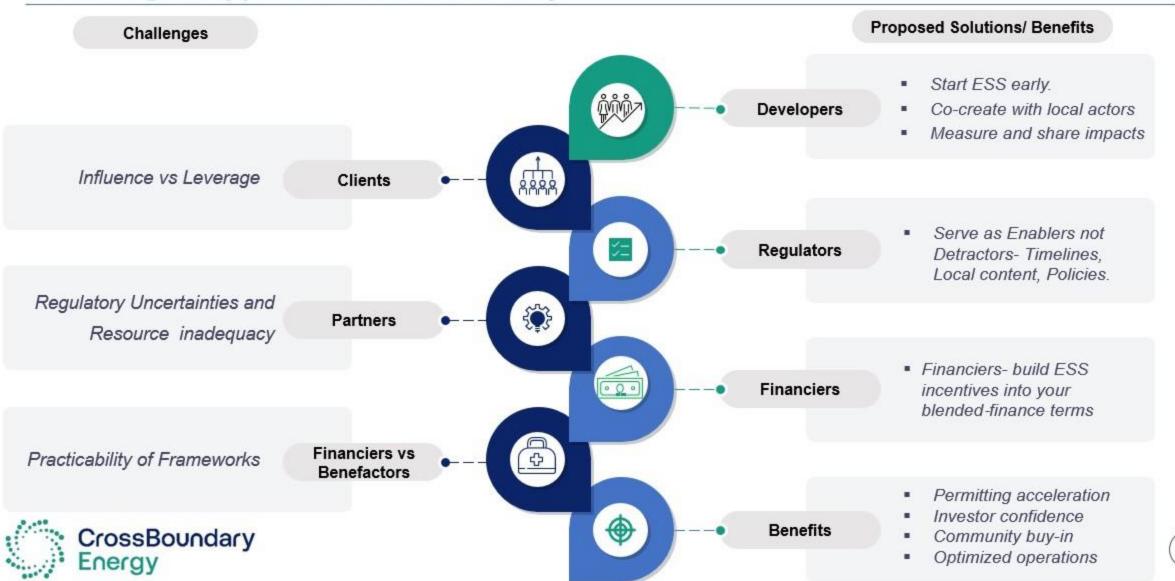
### Beyond De-risking, Impact...







### **Challenges, Opportunities and Summary**



6





Fire Side Chat Osato Chioma Ehimare







## **Fireside Chat**

### **ESS as Catalyst for Investment Readiness**







### **Panelists**



#### **YUNAE YI** Director on the Board of the International Association for Impact Assessment (IAIA)



#### **REGINA MWENYANGO**

Senior Industrial Development Officer -Global Green Growth Institute.



#### **LEAH MPINGA**

Research Associate, H2Global Foundation

#### OSATO CHIOMA EHIMARE

Environmental, Social and Governance (ESG) Manager, CrossBoundary Energy



#### **BENEDICT MUYALE**

Senior Officer, Business Development, National Environment Trust Fund



#### JEROME NAMASEB

CEO, Daures Green Hydrogen Village









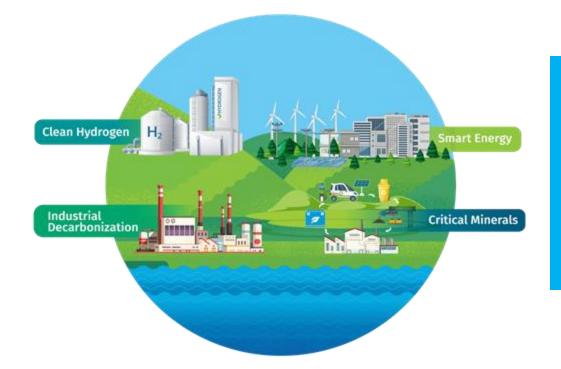
### **Session Wrap-Up and Closing**











### **Further Information**

- A2D Facility Website: Visit the website here
- A2D Facility LinkedIn Account: Follow the LinkedIn page here
- A2D Facility Mailing List: Join the mailing list here
- A2D Facility Year 1 Annual Report: Access the Annual Report here
- A2D Facility Market Assessments: Access the reports here





### **Accelerate-to-Demonstrate (A2D) Facility Annual Event**

## Investing in Inclusion: Gender Lens for a Just Energy Transition

Wednesday, May 21st, 11:00 – 12:30pm (EAT)







## **Session Agenda**

Time	Activity
11:00-	<i>Welcome and Setting the Scene:</i> Highlighting the importance of inclusive safeguards in de-risking projects and enhancing bankability.
11:05	<i>Lorena Alberte, GESI – ESS Project Lead A2D Facility, UNIDO</i>
11:05 – 12:00	<ul> <li>Panel Discussion: Gender and Inclusive Lens Investing in Demonstration Projects</li> <li>Exploring the Role of Gender Lens Investing and Inclusive Approaches in Scaling Clean Energy Solutions</li> <li>Panellists:</li> <li>•Ms. Cathy Chen, Associate Director, KPMG UK</li> <li>•Ms. Carolyn Burns, Head of Impact Investment and Gender-Lens Technical Expert, Supivaa</li> <li>•Mr. Hallel Elnir, Head of Multilateral Organizations and Partnerships at Vital Finance</li> <li>•Ms. Akinyi Chemutai, East Africa Lead for Women in Renewable Energy, Kenya</li> <li>•Ms. Icheiko Ramadhanty Achmand, Co-founder of Gawirea Indonesia</li> <li>•Mr. Emmanuel Gbafore, Renewable Energy Lead Sandile Energies</li> </ul>
12:00 -	Fireside Chat: In-Depth Dialogue on the Challenges and Opportunities for Gender-Inclusive Clean
12:20	Energy Transitions
12:20 –	Q&A Session and Wrap-Up
12:30	Lorena Alberte, GESI – ESS Project Lead A2D Facility, UNIDO







## **Panel Discussion**





CATHY CHEN Associate Director, KPMG UK.

CAROLYN BURNS

Head of Impact

Investment and

Expert, Supivaa



#### **AKINYI CHEMUTAI**

East Africa Lead for Women in Renewable Energy Kenya



#### HALLEL ELNIR

Head of Multilateral Organizations and Partnerships, Vital Finance and Stakeholder Manager, VASTPOINT



**ICHEIKO RAMADHANTY** ACHMAD

Co-founder of Gawirea Indonesia



#### EMMANUEL GBAFORE

**Renewable Energy** Lead, Sandile Energies









## Ms. Cathy Chen

## Associate Director, KPMG UK

## Accelerating Smart Power & Renewable Energy in India (ASPiRE) – Gender Equality and Social Inclusion



#### Client's Challenge

India's transition to clean energy is central to its climate goals, with targets of 500GW of non-fossil capacity by 2030 and Net Zero by 2070. Achieving this requires significant investment in solar, offshore wind, and energy storage, supported by strong policies and institutional frameworks.



KPMG



#### Outcomes

- Integrated GESI considerations into national policies and tenders, including smart metering, offshore wind leasing, and solar manufacturing
- Institutionalised the Digital Utility Manager Course on India's Integrated Government Online Training (iGOT) platform, with over 200 enrollments, including 50+ women
- Developed gender-disaggregated workforce surveys and formal guidance with Power Finance Corporation to support GESI in utility sector reforms
- Applied GESI-informed planning in drone-based asset management, improving rural access and reducing physically demanding labour
- Created a replicable model for mainstreaming GESI in largescale clean energy programmes
- Tracked and reported progress against 146 GESI targets through ASPIRE's monitoring, reporting, evaluation, and learning system





## **Embedding GESI across ASPiRE**

#### Solar Induction Cooker Pilot, Kerala

Rural women from Below Poverty Line (BPL) households in Kerala face multiple burdens from reliance on traditional biomass and polluting fuels for cooking.

#### Outcomes

- 1,000+ women below the poverty line directly benefitted
- 100% of recipients were women, and ≥50% of trainers were women from local communities

#### Female EV Taxi Pilot, West Bengal

Despite the rapid growth of India's electric mobility sector, women remain significantly underrepresented in both vehicle operation and supporting services like charging and maintenance.

#### Outcomes

- 1,000 female cab drivers trained in Delhi, 60 women as EV technicians and charging station attendants.
- Enabled women's entry into a male-dominated green transport sector

#### Future Mobility Park, Tamil Nadu

Infrastructure projects in the energy and transport sectors in India often fail to consider universal accessibility or the specific spatial needs of women, children, elderly people, and persons with disabilities.

#### Outcomes

- The master plan incorporated dedicated spaces for women and persons with disabilities
- Gender-Inclusive Innovation Campus planned with training hubs and coworking zones for female entrepreneurs and technicians

#### Smart meter rollout and utility reform

Women and socially excluded groups are often overlooked in utility reforms due to a lack of inclusive planning, limited participation in technical roles, and the absence of genderdisaggregated data.

#### Outcomes

- GESI clauses integrated
   into smart metering tenders
   a first-of-its-kind national
   milestone
- Baseline GESI survey conducted across 33 electricity distribution utilities

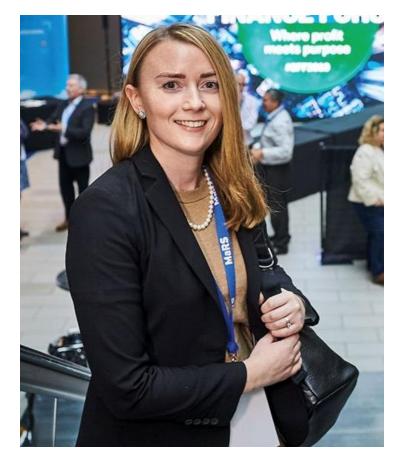
# Accelerating Smart Power & Renewable Energy in India (ASPiRE)

# Gender Equality and Social Inclusion









## Ms. Carolyn Burns

Head of Impact Investment and Gender-Lens Technical Expert, Supivaa



### Creating clean heat and power with biomass residues and gasification technology to future-proof your cuppa

Accelerate to Demonstrate Facility Collaboration











#### Introduction

Supivaa

The **pink** outlines where we have incountry representatives The **blue** outlines where we have reach and scope

Established in 2019, Supivaa is a Canadian-African impact investment advisory firm rooted in agriculture, healthcare, and climate change solutions. The name "**Supivaa**" stems from the idea of

"Supporting the Divas in Africa".

5

Gender equality is at our core with the tenants of SDG 5 guiding all that we do.

www.supivaa.com

## Supivaa's Service Offerings

We coach our clients to move from gender accidental to gender intentional to gender

### champions

### Venture Support

Assist ventures to grow their businesses and scale their impact

- Business Diagnostics & Operational Strategy
- Financial and Impact Advisory
- Investor Strategy & Outreach Impact investment & Blended Finance Specific
- Post Investment Support

Fund Management Support and Programmatic Partner Support

Support fund managers and programmatic partners to optimise their capital flows and storytelling

- Reporting, Monitoring, Evaluation, and Learning (MEL) Services
- Strategy, Training, and Benchmarking
- Market and Product Feasibility Studies
- Investor Relations: Fundraising & Strategic Outreach, Proposal Writing, Post-Investment Support including Shareholder & Management Reports



### Introduction to Gender Lens Investing (GLI)

#### Definition

Overlaying gender-based factors across the investment lifecycle to shift perceptions of gender as being both a material risk and opportunity factor.

Incorporating gender analysis can tell us who has access to, control over and who is likely to benefit from how investments are designed and structured



Spotting hidden opportunities, reconsidering opportunities that are undervalued and yielding better investment decisions while advancing gender equality outcomes.



### Rationale

"Taking on a gender lens approach is about intentionally applying gender data to see new possibilities for change."



### **GLI Market**

Sub-Saharan Africa is the only region in the world where there are more women who become entrepreneurs than men<sup>3</sup>

**USD 34B** 

Assets under

Management (AUM)

Mobilised globally under the 2X

Challenge by 2023<sup>1</sup>

#### Sources:

2X Global Annual Report (2023)

- McKinsey Global Institute (2015)
- 3. World Bank (2018)



**USD 0.3T** 

GDP Gained

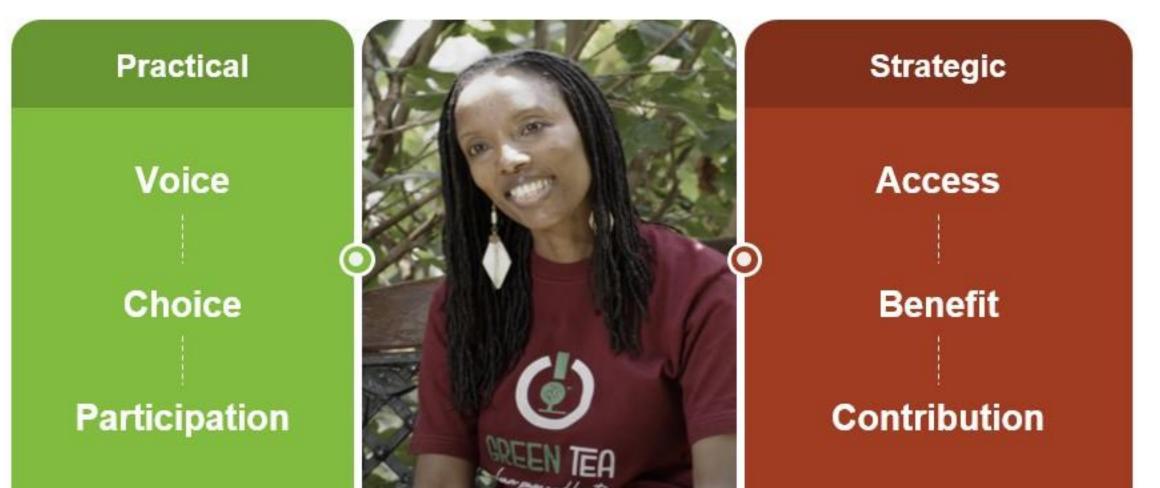
By 2025 if the gender gap is closed in Sub-

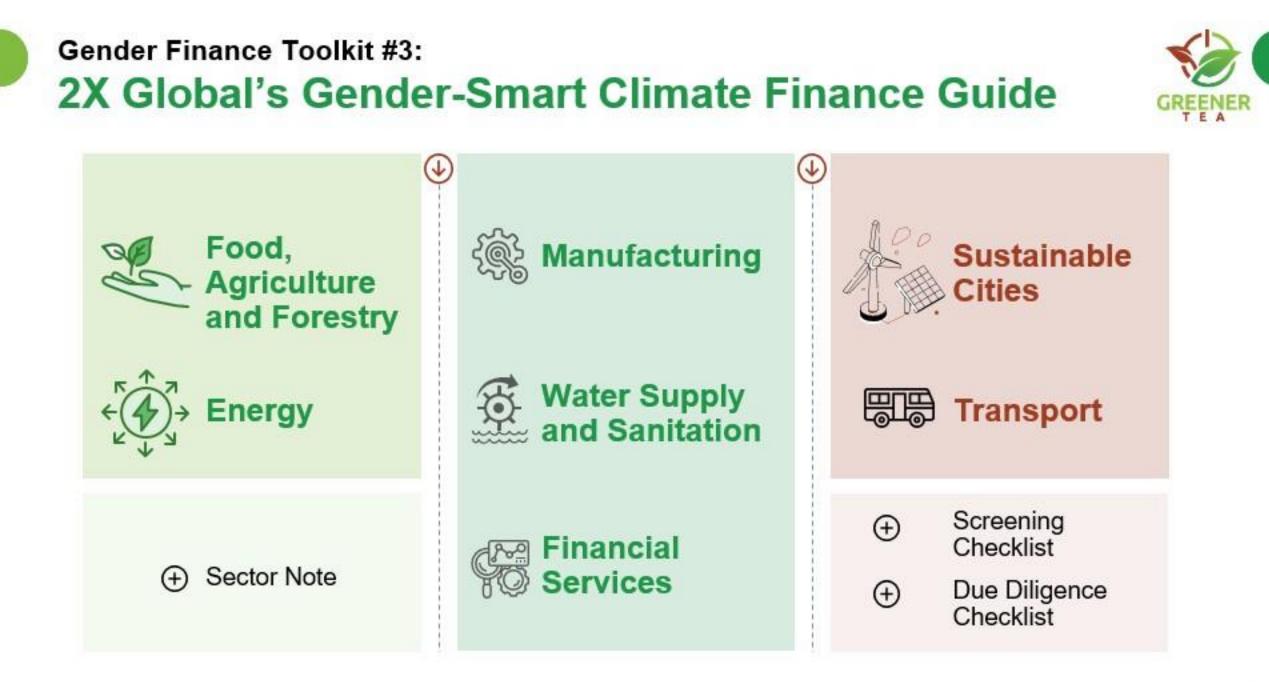
Saharan Africa<sup>2</sup>



### Gender Finance Toolkit #2: Practical and Strategic Data Analysis







### Gender Finance Toolkit #4: Invest Climate Gender



Access to a curated selection of proven investment opportunities



Mobilizing climate & genderfocused investments to drive climate solutions and advance gender equity

### Raising awareness of investable high-impact gender and climate funds

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### **Key Contacts**





#### **Carolyn Burns**

Supivaa Advisory Group Ltd Nairobi Garage, The Promenade, Nairobi, Kenya Tel: +254 717 441830

carolyn@supivaa.com www.supivaa.com

























## Mr. Hallel Elnir

Head of Multilateral Organizations and Partnerships at Vital Finance Land Management as a Tool for Gender Equity and Access to Energy for All: A VASTPOINT Case Study

Investing in Inclusion: Gender Lens Innovation for a Just Energy Transition A2D Facility Annual Event 2025

May 21, 2025





# VASTPOINT is an impact-driven land management and geospatial solutions company

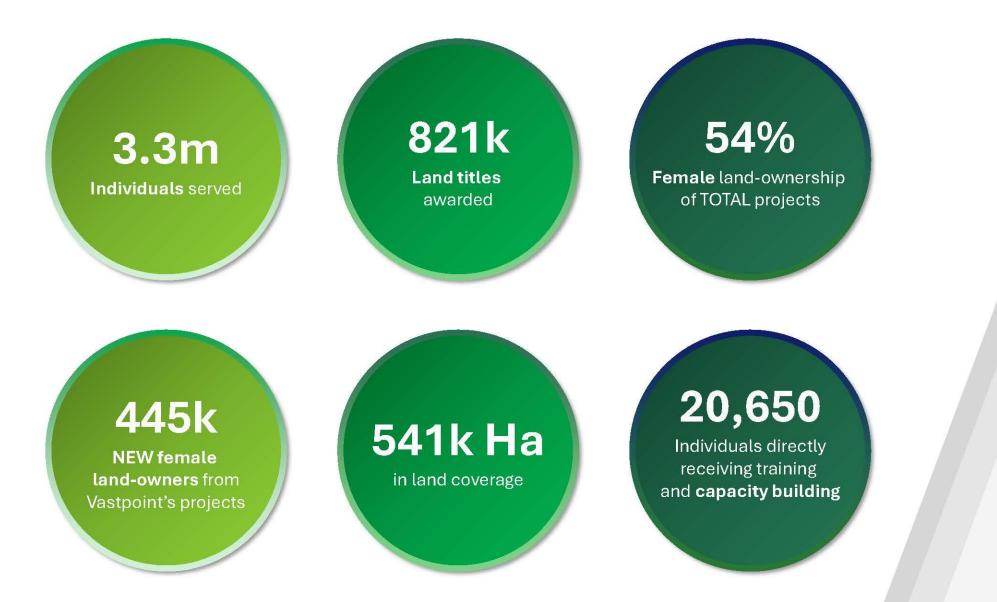
- Our mission is to drive sustainable development by providing innovative and data-driven land management solutions that optimize land use to create lasting value for generations to come
- We bring a combination of innovative Al-driven tech and inclusive stakeholder engagement practices to deliver worldclass land management for critical infrastructure development
- >25 years implementing large-scale gov't & World Bank land management projects in high-growth countries across SSA and emerging markets

VASTPOINT is a Vital Capital impact investee platform



### **VASTPOINT** at a Glance

#### Our impact to-date





### Improving energy access through land management

- The link between SDG 7 (Affordable and Clean Energy) and land tenure is critical but often overlooked
- Secure land rights are a foundational enabler for expanding clean energy access—especially in rural, periurban, and informal areas
- To achieve **SDG 7**, we must also address **SDG 1.4** (access to land and property rights) and **SDG 5.a** (women's land rights), making land tenure reform a **crucial lever** for energy equity and sustainability



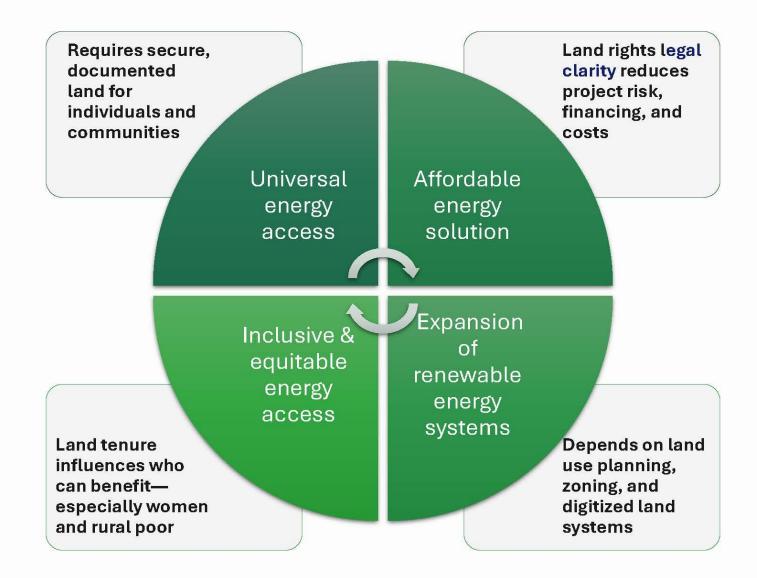






### Land Management for a Just Energy Transition

#### The intersection between energy transition and land tenure



### Key Takeaways

Inclusive land management as a tool for access to energy for all

Land management is a fundamental aspect of energy projects

Unresolved land issues undermine project feasibility

Inclusive land practices are essential for just energy transitions

Environmental safeguards protect sensitive lands and hence reduce investment risk

6

### **Strategic Recommendations**

7

Inclusive land management as a tool for access to energy for all

- Embed ESS and GESI early in project cycle
- Strengthen land governance and digitized land systems
- Empower local communities and women through secure tenure
- Align planning and taxation with national clean energy goals
- Support financing for integrated land management solutions





# **Thank You**



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JNITED NATIONS NDUSTRIAL DEVELOPMENT ORGANIZATION







### Ms. Akinyi Chemutai

### East Africa Lead for Women in Renewable Energy, (WiRE)



# Investing in Inclusion

Gender Lens Innovation for a Just Energy Transition

Presented by Akinyi Chemutai



# **The WiRE Mission**

Women in Renewable Energy (WiRE) is a nonprofit organization dedicated to empowering women and underrepresented groups in the energy sector. Our mission is to advance the role and recognition of women and underrepresented groups in the energy sector, while supporting energy initiatives and projects that improve the quality of life for all.



**WiRE's global reach** is organized through a network of chapters, each focused on a specific region. Guided by President & CEO Joanna's **"Glocal" philosophy—think global, act local—WiRE recognizes the unique needs of each communit**y. This approach allows WiRE to address challenges with a global perspective while tailoring solutions to local contexts, fostering effective and relevant change.



# WIRE

# About WiRE Kenya





WiRE Kenya includes all renewable energy and clean technologies. Our most popular technologies we have explored as a chapter are off grid energy, clean cooking, EV and hydropower. All are based on Kenya's energy mix. We explore them through capacity-building field trips, networking meetups, etc. Our network consists of women from engineering, technical, financing, project, entrepreneurship and business development backgrounds. We have also done learning events on importance of applying a gender lens approach to ensure inclusivity and equitable benefits from climate technology

projects.



Women play a crucial role in the renewable energy and climate finance sectors, yet they continue to face challenges in accessing funding, networks, and opportunities to scale up their initiatives. **This presentation aims** to explore

- The role of women in finance and sustainable investment.
- Strategies to ensure a just transition and sustainability while attracting investment.
- Best practices for gender inclusion in climate technology projects.

Women, Renewable **Energy &** Inclusive Finance

# Gender Gaps in Renewable Energy

Unequal **access to energy** affects women (as consumers) due to gender norms & access to finance

**Employment** - gender diversity has been shown to deliver both higher effectiveness and better financial performance in businesses. And on the other hand, access to quality jobs and finance are key levers of empowerment for women and their families.

To fast-tracking the **last-mile** distribution of renewable energy technologies, **female energy entrepreneurs** are highly needed.

**Enabling environment** for energy planning, policy, budgeting and regulation, where women's participation lags considerably.

# Investing in Just & Inclusive Energy Transition

Currently financial instruments such as policy incentives, risk management, grants, lowcost debt and capital instruments focused on the East Africa region have been the **driving** force to improving gender inclusion.

The metrics demanded by funds and impact frameworks are:

- Electricity access by women/ female headed households
- Proportion of women in the energy value chain (mostly technical) or in senior/managerial positions
- Proportion of women energy promoters (agents) and entrepreneurs
- Policy frameworks GESI and gender targets



# WiRE International

### WIRE PROGRAMMING

#### **Networking Meetups**



WiRE Vancouver Networking Meetup

#### Workshops



WiRE New Brunswick & Centre of Energy Excellence

#### **Indigenous Partners**

First Nations Power Authority

# **NDIGENOUS**

### **Field Trips**



WiRE Alberta Scotford Solar Farm Field Trip

### Speed Mentoring & Speed Interviewing



WiRE Speed Mentoring Session at the G7 Summit





Students at the British Columbia Institute of Technology WiRE & Plug'n Drive ZEVAI event 2023

### **Current WiRE Initiatives**

#### **WiRE Junior Ambassadors**

Empower young individuals at an early age, fostering their confidence and inspiring them to become informed and active participants in shaping a sustainable energy future.

#### **Energize Equity**

Data & Special Projects Committee led an initiative to collect the stories of those who experienced inequality in the workplace and how they resolved their issues

#### Fresh Air, Fresh Food

A new initiative dedicated to lowering indoor air pollution in less developed communities (LDCs). *Launching soon!* 



WiRE & Plug'n Drive ZEVAI Speed Mentoring event at EMC EVVE 2023





# **Energize Equity**

WiRE's Energize Equity Campaign aims to shed light on the barriers faced by individuals, specifically women and underrepresented individuals, working in the climate sector.

### As part of this campaign,WiRE:

- Gathered information via the Energize Equity Survey from all over the world
- Shared stories of struggle and triumph via its social media platforms



### **GLOCAL:** THINK GLOBAL, ACT LOCAL



### **Observer Organization** to the UNFCCC



### **United Nations** Framework Convention on Climate Change







COP29

Azerbaijan

Baku

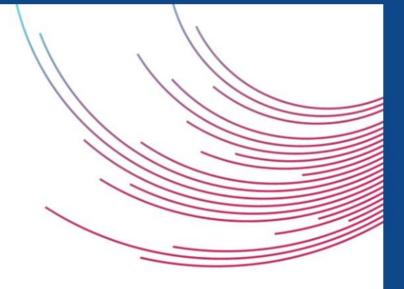






Proud Members of the International Renewable Energy Agency (IRENA)







WiRE Supports Equal by 30

Equal Pay, Equal Leadership, Equal Opportunities

Equal by 30 is a public commitment by public and private sector organizations to work towards equal pay, equal leadership and equal opportunities for women in the sector by 2030.



### WiRE Supports Leadership Accord on Gender Diversity

Electricity Human Resources Canada (EHRC)

A public commitment by employers, educators, unions and governments to promote the values of diversity and inclusion within their organizations.





### WiRE Nonprofit Partners



# How can lengage with WiRE?

### Connect with WiRE



www.WomenInRenewableEnergy.ca



www.facebook.com/WomenInRE



www.twitter.com/wire\_canada



www.linkedin.com/company/women-in-renewable-energy-wire/



www.youtube.com/@womeninrenewableenergy



www.instagram.com/wire\_canada/



# Thank you!

From Local Voices to Global Impact - Let's Build Equitable Energy Systems Together - Connect with WiRE to scale change across regions

For more info, visit womeninrenewableenergy.ca.



INITED NATIONS NDUSTRIAL DEVELOPMENT ORGANIZATION







### Ms. Icheiko Ramadhanty Achmad

### Community Development Manager and Co-founder, GAWIREA





### **ABOUT US**

The goal of GAWIREA is to empower girls, women, and underserved youth in rural and indigenous communities through accessible, hand-on climate and renewable energy education. By combining local knowledge with practical tols and inclusive technology, GAWIREA aims to build a generation of community-based climate leaders who can actively participate in-and benefit from the transition to a just, sustainable, and gender-equitble energy future. 鑬 GAWIREA

- GAWIREA



# **Our Vision** & Mission

### Vision

We are committed to playing a role in supporting the improvement of the quality education, gender equality, and access to the clean energy as fundamental of human right

🐒 GAWIREA



### Mission

Our mission is to create equal opportunities for women to access green jobs and become economically empowered through the support of renewable energy technology.

# MILESTONES

### 2021

### 2022

#### IMPLEMENTING OUR CURRICULUM IN RURAL AREAS

We began the curriculum as non-formal education for women and children in rural areas in Kalimantan, Indonesia.

 $\rightarrow$ 

#### YOUTH RENEWABLE ENERGY & CLIMATE COMMUNITY

 $\rightarrow$ 

We formulated the curriculum with hands-on experience on solar power kits simulation and net-zero tools by using immersive card games for youth to understand renewable energy technology and climate policy

### 2023

REGISTED AS NON-PROFIT ORGANISATION & ESTABLISH COOPERATIVE FOR SOCIAL BUSINESS \_\_\_\_ PROJECT

- 1. Provide technical training to operators of solar power plants in rural areas collaborate with Ministry of Energy and Mineral Resources
- 2. Established renewable energy non-formal schools in Kalimantan, Papua, Maluku
- 3. Developing climate tech product/enewable energy-based agricultural technology for rural farmers/women

### 2024

🐒 GAWIREA

### RECOGNIZED AND FUNDED

- 1. Funded by US Department of State and UNDP to implement Net-Zero Heroes in Southeast Asia
- 2. Funded by German Federal Foreign Office under CCP Synergy Program
- 3. Recognized by the AFS Intercultural Programme
- 4. Become Indonesia Ministry of Education and culture



# **OUR PROJECTS**



#### NET ZERO HEROES

# ABOUT NET ZERO HEROES



### Who We Are

The Net Zero Heroes (NZH) is an edutech by GAWIREA. This program focuses on empowering youth with both soft and technical skills, enabling them to become more resilient against climate change through the use of renewable energy techologies as resource of income.

### TARGET PARTICIPANT

X

- Youth worldwide
- Girls and women in rural areas
- Mid-profesional

**NET ZERO HEROES** 



# **MAIN ACTIVITIES**

### **Learning Journey**

Includes teaching methods that use online learning and AI, in-person workshops, mentoring, and collaboration.

### **Innovation Project**

Every students in NZH should create a project ideas to produce solutions that can be implemented and help society's problems.

### **Networking**

Share ideas and thoughts with young people from Southest Asia and beyond, and build long-term networking & support system.

#### Net zero heroes

- Net Zero Heroes is an education and climate tech, learning curriculum about renewable energy for students. This curriculum discusses 5 types of renewable energy and prepares youth to enter the world of work in the renewable energy sector.
- This program has been running for more than two years and has had 700+ graduates.
- The 2025 Q4 target will be implemented in worldwide and right run first market on Asia-Pacific.



### NET ZERO HEROES ONLINE CLASS



1500 students July 2023 -December 2024 Virtual from 87 Universities in Asia-Pasific

### **NET ZERO HEROES**

- 50,887 USD unlock Indonesian international Goverment & organization funding.
- 1600+ youth across Asia-Pasific has been impacted to learn renewable energgy education for free.
- 150+ project ideas consists of renewable energy technology, social campaign, and capacity building has been produced in 20 remote areas in Indonesia.
- 100 Solar Lamp table has been given to children in rural areas in Maluku & Kalimantan, Indonesia.



# NZH IN NUMBER 2023-2025







Indonesia and Southeast Asia

## SOLAR SISTER

- The Solar Sister Project is a fundraising program from GAWIREA to provide access to proper electrification to support children's learning activities in Indonesia's 3T areas (Frontier, Outermost, and Least Developed Regions).
- Solar Sister is a GAWIREA pilot project seeking access to learning lamps for 60 children in Mentajoi Village, Sintang Regency, West Kalimantan Province and 40 children in Maluku.
- Solar Sister study lamp's presence can increase the Mentajoi children's learning activities. It will have a good impact on the ability of each child to understand school lessons.

## SOLAR SISTER PROJECT



100 children



West Kalimantan and Maluku SOLAR SISTER

## SOLAR SISTER JOURNEY IN MALUKU

It all started with one little dre

03107 PM

SAWIREA.



# WANI YINIO SAGO HOUSE



Sago Processing House Based on Renewable Energy







### PAPUA'S WOMEN & FOOD SECURITY

Indonesia occupies the 65th position out of 113 countries in the 2020 Global Food Security Index (GFSI).



### LACKS HOUSEHOLD-SCALE PROCESSING

Local communities who live near the forests are unable to process sago flour efficiently. They still rely on traditional processing methods which is time & energy consuming.



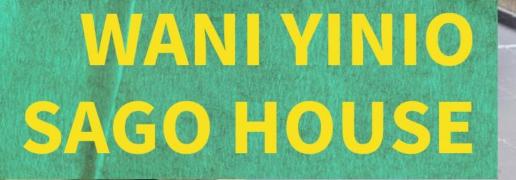
#### **HIGH PRICE OF PETROL**

Local communities who live near the forests are unable to process sago flour efficiently. They still rely on traditional processing methods which is time & energy consuming.



• Be a solution to the problems of food security and hunger in South Papua

- Technology reduces the use of fuel oil, is cheaper, faster, and easier for women to use
- Wani Yinio Machines owned by 76 women
- Each woman gets **10 kg of sago** and an income of **200 USD** per month
- Supporterd by UNDP South Korea, Citi Bank, Indonesia Central Bank
- GAWIREA's projected profit (hardware) is 2.6 billion for 2 years, profit from sago sales 15 million USD/year.





76 women





Samurukie village, South Papua

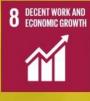




# Wani Yinio's Impacts



Creating supportive environment & facilities for women in Papua



Increase of individual income up to IDR 600.000 per month 2 ZERO HUNGER Increased food security by 30 kg/month in from traditional way, 300 kg/month



Predicted total reduction of +/- 300 liters of petrol consumption per month



1000+ families in South Papua can get out of poverty



Processing of Wani Yinio sago with the concept of zero waste and zero emission



supports the prevention of climate change



Improving overall wellbeing through job creation



Protecting the sago ecosystem by replanting sago forests





# Wani Yinio in Number







50+ LOCAL AND INTERNATIONAL NETWORK IN CLIMATE & RENEWABLE ENERGY SECTOR



ENGAGED IN MORE THAN SEVEN PROVINCES IN INDONESIA

# **GAWIREA'S IMPACTS**



SDG 5 and 7 are the main pillars of our business which prioritize the achievement of gender equality supported by renewable energy technology. The achievement of these two SDGs will have a domino effect in supporting the achievement of reducing hunger, increasing the economy, and supporting better access and quality of education. In the business implementation process, GAWIREA also pays attention to the achievement of SDGs 12, 13 and 15.

# PARTNERS

Project Co-Lead



Charitable arm of Campaign.com



We partner with international foundations such as UNDP and international foundation in developing renewable energy projects in Indonesia and support local community involvement in high-level decisions in the gender, energy, and climate sectors. We play a through cooperation with ASEAN role organizations in conservation activities that support the survival of people who live in forest areas. We carry out a social mission that aligns with several private sectors and foundations in Indonesia.



## "IF YOU EDUCATE A MAN THEN YOU EDUCATE A PERSON, IF YOU EDUCATE A WOMAN, YOU EDUCATE A GENERATION"

MOHAMMAD HATTA -Indonesia's Founding Father

GIRLS AND WOMEN IN RENEWABLE ENERGY ACADEMY

# Get Connected With Us!



+6285776546123
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@gawirea



contactus@gawirea.com





Indonesia



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION





## Mr. Emmanuel Gbafore

## Renewable Energy Lead, Sandile Energies



## Investing in Inclusion: Gender Lens Innovation for a Just Energy Transition

## **Project Name: Sandile Energies**

A2D Annual GESI-ESS Impact Session

## The Challenge - Energy Poverty & Exclusion

•Energy Poverty & Gender – 600 M+ in Africa lack access to reliable electricity.

 Women and girls bear the greatest burden, as primary energy managers of the home, they have to rely on unsafe fuels like kerosene and charcoal, compromising their health.

 Traditional energy models exclude women from decision-making, ownership, and innovation.

 Clean energy projects often fail when local and gendered needs are overlooked

GESI Insight | Exclusion increases project risk. Inclusion increases resilience and adoption."

## **Research Survey:**

1. Energy Poverty & Gender Disparity

-Women in low-income areas spend up to 40% of their household income on inefficient energy sources.

2. Excess Energy Wastage

 Renewable energy adoption is increasing, but excess energy from households and businesses is underutilized.

-No scalable mechanism exists for peer-to-peer (P2P) energy trading in Africa.

- 3. Trust & Transparency in Energy Markets -High upfront costs and middlemen in energy distribution discourage investment in renewables.
- 4. Technological Readiness & Market Demand

-Growing access to mobile money and digital wallets makes decentralized energy trading viable.

-Governments and private investors are increasingly focused on clean energy and blockchain-based solutions.

## **Our Innovation - What is Sandile Energy**

- A blockchain-enabled peer-to-peer (P2P) energy trading platform.
- Empowers women to generate, use & sell surplus solar power within their communities.
- Builds local clean energy economies while enhancing social trust and transparency.
- Designed as a gender-inclusive clean energy demonstration project for Kenya's energy-marginalized communities.
- Key Features: digital wallets, smart meters, community governance & energy literacy trainings.

## How it works:

1. P2P Renewable Energy Trading

Households and businesses can sell excess solar or wind energy to others in real time.

Smart contracts ensure secure and automated transactions without intermediaries.

2. Leverages AI & IoT for Energy Optimization

Al-powered demand forecasting balances supply and consumption.

- Integrates Tokenized Incentives & Mobile Payments
   Users earn energy credits (tokens) for selling or optimizing energy use.
   Seamless payments via mobile wallets, ensuring accessibility for underserved
   regions.
- Fosters Women Empowerment & Sustainability Women-led cooperatives can generate and trade clean energy. Contributes to SDG 7 (Affordable Clean Energy), SDG 11 (Sustainable Cities), and SDG 13 (Climate Action).

## The GESI Approach - Inclusion as a De-risking Strategy

- Women trained as energy entrepreneurs and community energy stewards
- Co-design of systems ensures community buy-in and reduces operational friction
- Local women act as trust anchors in P2P trading, improving repayment and accountability
- GESI-aligned training increases uptake and system maintenance.

### **Bottom line for investors:**

"Gender inclusion isn't charity – it's a smart risk mitigation tool."

Supported by research: Women outperform men in repayment and system stewardship, Business Daily, 2024

## Aligning with GESI - ESS

## **GESI-ESS Objective**

Enhancing risk management

Scaling clean energy technologies

Accelerating private investment

Promote a just energy transition

Leveraging climate and development finance

### Sandile Contribution

Trust-based women-led deployment with built-in social safeguards.

Blockchain + P2P + decentralized solar trading platforms.

Higher repayment + uptake = improved project bankability.

Women as producers, sellers, and energy stewards.

Demonstration project aligned with SDGs and funder criteria (GESI, ESS frameworks).

## Call to Action - Scaling with Safeguards

- Invest in women-led clean energy enterprises.
- Incorporate GESI frameworks from project design to financing.
- Leverage demonstration pilots like Sandile to refine inclusive models.
- Collaborate with multilaterals, DFIs, and innovators for safeguards-aligned deployment.

| "Let's de-risk the energy transition by putting equity at the core."

# Thank You









## **Fireside Chat**

## In-Depth Dialogue on the Challenges and Opportunities for Gender-Inclusive Clean Energy Transitions



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION





## **Panelists**



CATHY CHEN Associate Director, KPMG UK.



#### CAROLYN BURNS

Head of Impact Investment and Gender-Lens Technical Expert, Supivaa



#### ICHEIKO RAMADHANTY ACHMAD

Co-founder of Gawirea Indonesia

**AKINYI CHEMUTAI** 

East Africa Lead for

Energy Kenya

Women in Renewable



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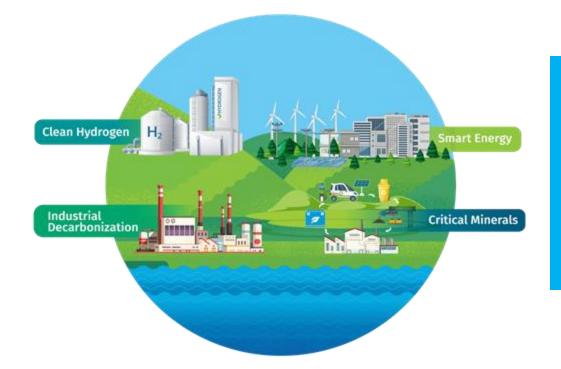
## **Session Wrap-Up and Closing**











## **Further Information**

- A2D Facility Website: Visit the website here
- A2D Facility LinkedIn Account: Follow the LinkedIn page here
- A2D Facility Mailing List: Join the mailing list here
- A2D Facility Year 1 Annual Report: Access the Annual Report here
- A2D Facility Market Assessments: Access the reports here





## Accelerate-to-Demonstrate (A2D) Facility Annual Event

## Thematic session 4.1- On the Ground: Showcasing Joint Efforts Driving Industrial Decarbonization in Developing Economies

Wednesday, May 21st, 09:00am – 10:30am (EAT)





## Agenda

#### Introduction by Moderator

• Ms. Yi Zhang, Project Coordinator – Industrial Decarbonization and Smart Energy, A2D Facility, UNIDO

#### **Keynote Speaker**

• Mr. Sean Richmond, Climate Innovation Programme Manager, Department for Energy Security and Net Zero, UK Government

#### A2D Facility Industrial Decarbonization Market Assessment Presentation

• Ms. Yi Zhang, Smart Energy and Industrial Decarbonization Project Coordinator, A2D Facility, UNIDO

### A2D Facility Industrial Decarbonization Demonstration Project Presentation

## *"Greener Tea": Creating clean heat and power with biomass residues and gasification technology in Kenya*

- Mr. Paul Willacy, CEO, Compact Syngas Solutions (CSS)
- Ms. Aarti Shah, CEO & Co-Founder, Co-REGEN
- Dr. Dries Roobroeck, Associate Scientist, International Institute of Tropical Agriculture (IITA)







## Agenda

### **Driving Net Zero Transformation for Green Industrialization**

- Mr. Tomasz Pawelec, Industrial Development Expert, Net Zero Partnership for Industrial Decarbonization, UNIDO
- Ms. Adriana Fernández, Project Associate, Net Zero Partnership for Industrial Decarbonization, UNIDO

#### **Innovate UK Industrial Decarbonization Portfolio**

• Dr. James Coombs Obrien, Innovation Lead, Innovate UK

#### **Thai CEMENT Climate Action on Green Industry**

 Ms. Monwikan Kajohnboon, Secretary Working group- Environment and Climate Action, Thai Cement Manufactures Association







## **Thematic Area: Industrial Decarbonization**

#### > Challenge:

• Forecasted growth in industrial emissions in developing countries due to rapid urbanization and an increase in middle-class consumers, poses a significant challenge for global efforts to combat climate change.

#### > Solution (A2D Facility's focus):

• Alongside supporting developing countries on policy and regulatory frameworks, incentive schemes, technical assistance and innovative financing mechanisms, there is an important role for pilot demonstration projects of innovative clean energy technologies in energy-intensive industries, such as steel, cement and chemicals in developing countries.



Market Assessment on Accelerating Innovation in Industrial Decarbonization





UNIDO's expertise in Industrial Decarbonization



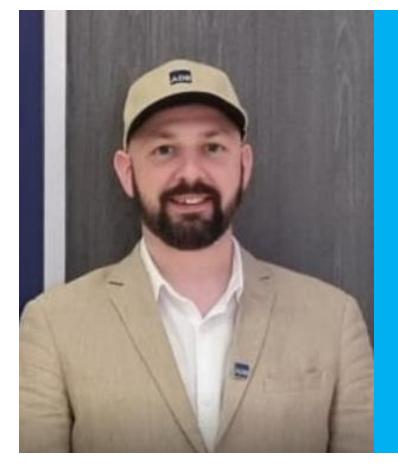
- Private Financing Advisory Network (PFAN)
- Global Cleantech Innovation Programme (GCIP)
- Circular Economy programme
- Persistent organic pollutants (POPs) management











## **Keynote Speaker**

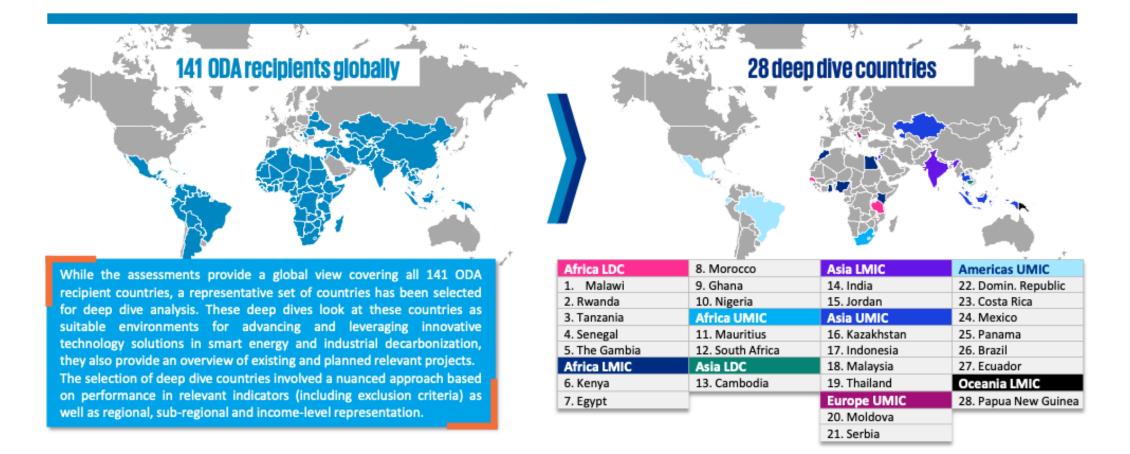
Sean Richmond, Climate Innovation Programme Manager, Department for Energy Security and Net Zero, UK Government





## A2D Facility: Market Assessment on Smart Energy and Industrial Decarbonization

Demonstrate







## Landscape of stakeholders:

Facility

The importance of each stakeholder group varies along the technology innovation development process. This is reflected by the degree of the stakeholder involvement across different TRL stages. Moreover, each stakeholder group is constituted of different sub-groups whose importance differs.

Stakeholder	Innovators	Adopters	Controllers	Funders	Advisors	Influencers
Groups	<ul> <li>Think tanks</li> <li>Academia</li> <li>Research organizations</li> <li>Startures</li> </ul>	End users     SME users     Large Users     Service companier	Government bodies     Regulatory bodies     Certification bodies     Utilities	<ul> <li>Banks</li> <li>Donors</li> <li>Financial Bodies</li> <li>Private finance</li> </ul>	<ul> <li>NGO's</li> <li>Energy associations and organizations</li> <li>Industrial</li> </ul>	<ul> <li>Media</li> <li>Social media influencers</li> <li>Associations</li> </ul>
(exemplary representatives)	<ul> <li>Startups</li> <li>Tech companies</li> <li>Corporate R&amp;D</li> <li>Manufact. associations</li> </ul>	<ul> <li>Service companies</li> <li>Product manufacturers and retailers</li> <li>Private sector</li> </ul>	Network operators     Local authorities	<ul> <li>Private finance</li> <li>Investment funds</li> </ul>	associations     Consultants	<ul> <li>Associations</li> <li>Ministers</li> </ul>
Role	Develop new technologies, perform data analysis and provide technical expertise	Bring innovations to market, invest in technology development and scale up solutions	Set policies and regulatory frameworks, provide initial funding and facilitate demo projects	Provide capital for R&D and technologies deployment, and mitigate risks	Engage communities, provide on-the-ground support and share best practices	Raise awareness, facilitate collaboration and driving engagement through their platforms
Level of Involvement for each TRL Group		Low	Limited	High		
TRL 3-4 TRL 5-6						
TRL7-8						

At **TRL 3-4**, **innovators and advisors** are highly engaged in developing and refining the technology, while **funders** provide the required initial financial support (the majority of the interviewed experts stated that tech companies and corporate R&D play a pivotal role, and still 30% state that that start-ups are critical stakeholders at this stage).

As the technology progresses to **TRL 5-6**, adopters and controllers become more involved, with increased funding and advisory support (based on 80% of the interviewees). By **TRL 7**, all stakeholders, including adopters and influencers, are significantly engaged, adopters integrate the technology into operations, controllers ensure compliance, and funders provide substantial investments for large-scale demonstrations (30% of interviewees emphasized the importance of developing banks and bilateral donors' funding).







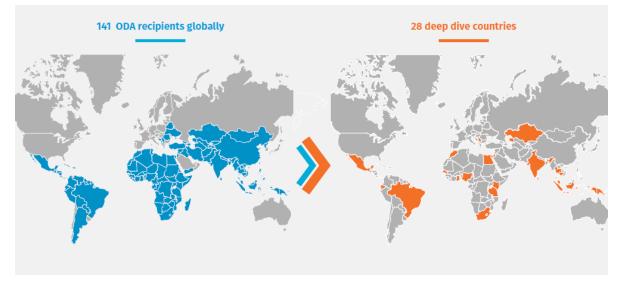
## Landscape of innovators:

#### Smart Energy and Industrial Decarbonization:

High-potential markets include India, Brazil, Thailand, South Africa, and Mexico, as they provide strong enabling environments and policy frameworks which advance the continued reduction in the costs of renewable energy technologies, making them more accessible.



Source: UNIDO A2D Facility Market assessment on smart energy and industrial decarbonization innovation in developing countries, November 2024



Source: UNIDO A2D Facility Market assessment on smart energy and industrial decarbonization innovation in developing countries, November 2024

Adoption of innovative technologies in both smart energy and industrial decarbonization fall into four main categories:

- 1) political and legal,
- 2) economic,
- 3) technological and environmental,

#### and 4) social.







### Summary of key findings – industrial decarbonization

The number of policy frameworks across countries and continents varies significantly. It is notable that African and Asian countries tend to have more advanced policy landscapes related to sustainability, energy, and climate plans. A central theme across all these nations is the improvement of energy efficiency and the promotion of renewable energy sources as well as the promotion of CCUS and hydrogen. South Africa, Egypt, and Malaysia stand out as the most advanced countries in relation to technology innovation to support industrial decarbonization. In contrast, countries classified as LDCs place significant emphasis on waste treatment and management, as well as biomass technologies. While there is a commitment to reduce GHG-emissions across industries, there is often no strict emphasis on innovative technologies.

#### Key issues related to technology innovation for industrial decarbonization covered by policies and regulatory frameworks across developing countries

#### Least-developed countries (LDCs):

Biomass energy (also relevant for UMIC and LMIC, but not as prevalent):

- Sustainable strategy to ensure a more sustainable supply of biomass energy (biomass combustion technologies; Clean Coal Technologies).
- Innovation in biogas production from organic waste, integrated waste management, and composting technologies.
- Promotion of cleaner fuels and technologies for heating and cooking, such as LPG, biogas, and modern biomass technology solutions.

#### Lower middle-income (LMIC) and upper middle-income countries (LMIC / UMIC):

#### Carbon capture, usage and storage (CCUS):

- Developing integrated CCUS facilities to capture and store carbon emissions from industrial processes, thereby reducing the overall carbon footprint of the industry.
- Innovations in chemical solvents, membranes, and adsorption techniques to improve the efficiency and reduce the costs of capturing CO2 from industrial processes.

#### Hydrogen energy:

 Hydrogen can replace fossil fuels in various industrial processes, such as in the production of ammonia and methanol. It can also be used as a fuel for industrial heat applications, reducing reliance on natural gas and coal.

#### Most common topics identified globally

#### Energy efficiency:

 Implementing energy efficiency measures in the industrial sector through retrofits, the adoption of new technologies.

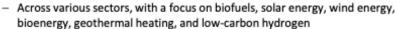
#### Renewable energy:



Promote the integration of wind, solar and hydro power systems to optimize the use of transmission infrastructure, reduce variability in renewable power generation, and achieve better grid stability.

 Increasing the use of renewable energy to generate electricity within industrial facilities and applying solar thermal energy in industrial processes.

#### Research and development:



- New technologies and innovations that support decarbonization.

#### Waste management:



 Establishing waste and material recovery research and training institutions to build professional waste management capacity







## Landscape of technologies and initiatives:

The numbers on the map are representative of initiatives (excluding projects and multi-country initiatives) across the 28 deep-dive countries. The numbers for regional groupings include multi-country initiatives as well. The results are based on secondary research using multiple sources including multilateral agency websites, policy databases and general desktop research. This overview is not exhaustive and may not accurately reflect the distribution across regions.



#### Examples for regional initiatives Africa



#### Smart energy solutions for Africa: Ghana, Kenya, Malawi, Morocco, Nigeria, Rwanda, South Africa, Tanzania

- Project development program: Kenya, Nigeria, Ghana, Rwanda
- Energizing Development: Kenya, Malawi, Rwanda, Senegal, Tanzania

#### Americas

RELAC Initiative (Renewables in Latin America and Caribbean): Dominican Republic, Ecuador, Costa Rica, Panama

#### Global

The Cement Breakthrough, launched at COP28, is co-led by Canada and UAE and endorsed by the global cement and concrete association, will benefit developing countries through knowledge and technology sharing for low-carbon cement production

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Smart grids	ccus	
Big data	Circular economy	97
Energy storage systems	Sustainable fuels	
Energy efficiency	Energy efficiency	

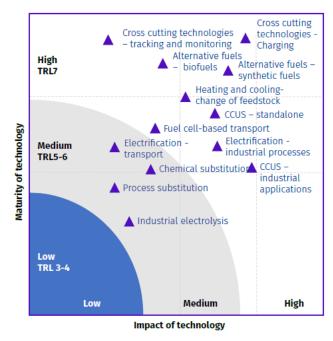






## Landscape of technologies and initiatives:

**Industrial Decarbonization:** In the area of industrial decarbonization approximately 200 technologies across TRLs 3-7 were identified and assessed. Most of these technologies are in the post-conception phase, with nearly 50% at the prototype or pilot testing stages.



• Industrial Decarbonization: Sustainable fuels, Circular economy, Energy efficiency, CCUS

Source: UNIDO A2D Facility Market assessment on smart energy and industrial decarbonization innovation in developing countries, November 2024

Industrial Decarbonization (and smart energy): National Initiatives in Americas: 13 identified with RELAC being the most prominent one "REnovables in Latin America and the Caribbean (RELAC)." In Africa and Europe: 32, such as "African Circular Economy Alliance (ACEA)". Asia and Oceania: 27 initiatives identified, such as "Asia-Pacific Economic Cooperation (APEC) Smart Grid Initiative"









## A2D Facility Industrial Decarbonization Demonstration Project

"Greener Tea": Creating clean heat and power with biomass residues and gasification technology in Kenya



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION







Paul Willacy, CEO, Compact Syngas Solutions (CSS)



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Driving Net Zero Transformation for Green Industrialization

Net Zero Partnership for Industrial Decarbonization, UNIDO

Tomasz Pawelec, Industrial Development Expert Adriana Fernández, Project Associate













# Innovate UK Industrial Decarbonization Portfolio

James Coombs Obrien, Innovation Lead, Innovate UK











## Thai CEMENT Climate Action on Green Industry

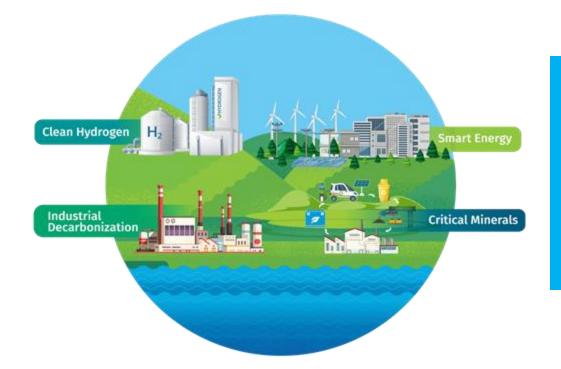
Monwikan Kajohnboon, Secretary Working group-Environment and Climate Action, Thai Cement Manufactures Association











### **Further Information**

- A2D Facility Website: Visit the website here
- A2D Facility LinkedIn Account: Follow the LinkedIn page here
- A2D Facility Mailing List: Join the mailing list here
- A2D Facility Year 1 Annual Report: Access the Annual Report here
- A2D Facility Market Assessments: Access the reports here





## Accelerate-to-Demonstrate (A2D) Facility Annual Event

# Thematic Session 4.2 Mini- Industrial Decarbonization Accelerator Lab: Designing Climate Solutions in Real Time

Wednesday, May 21st, 11:00am – 12:30pm (EAT)







### Introduction

#### Moderator

• Ms. Yi Zhang, Smart Energy and Industrial Decarbonization Project Coordinator, Accelerate-to-Demonstrate (A2D) Facility, UNIDO

#### **Co-Moderator**

• Ms. Giovanna Franca, Project Associate, Accelerate-to-Demonstrate (A2D) Facility, UNIDO







### Agenda

Time	Session Component	Activity Description		
Before 11:00	Session Preparation: Choose Your Mini-	• Participants entering the room will have the opportunity to pick a Mini-accelerator		
	Accelerator	number for the session		
11:00-11:15	Welcome & Framing the Challenge	Moderator provides an overview of the session		
		Participants introduce themselves		
11:15-11:25	Team Formation & Topic Selection	Participants form 3 groups according to the Mini-accelerator number		
		• Each group selects:		
		1) A target region		
		2) Decarbonization technology/solutions		
11:25 – 11:55	Group Work: Solution Design	• Each group formulates a summary mini-proposal for a demonstration project,		
		addressing elements such as (the following just for reference):		
		– Regional industrial context		
		– Technology suitability		
		– Regulatory/incentive landscape		
		– Infrastructure and resource needs		
		– Financing and implementation model		
		– Key local and international partners		
		– Potential for scalability and replication		
		Any other elements		
11:55 – 12:10	Group Pitches & Peer Feedback	• Each group presents a 3-minute pitch		
		• Followed by 1–2 minutes of feedback from peers and moderator		
12:10 - 12:25	Showcase of Successful Examples	• Volunteers present 2–3 case studies of real-world decarbonization projects they are		
		working on		
		Highlight success factors and lessons learned		
12:25 - 12:30	Wrap-Up & Reflections	Key takeaways and participant insights		
		• Invitation to collaborate beyond the session or connect with follow-up resources		









### **Topic Selection (10 minutes)**

1) Target region
 2) Decarbonization technology/solution









### **Group Work (30 minutes)**

Solution Design – Mini-Accelerator Lab









## Lab Results (15 minutes)

**Peer Feedback** 









### **Real-World Examples (15 minutes)**

**Volunteers?** 



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION





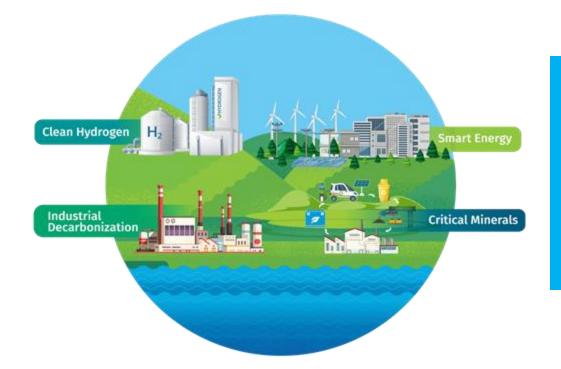
# How do you like the Lab?











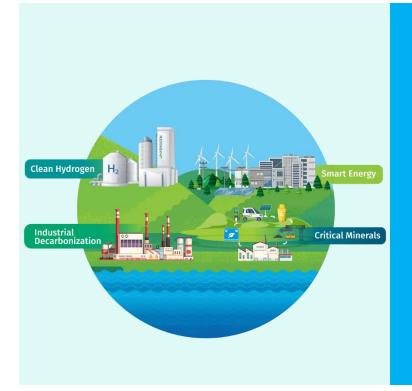
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## How to participate in UNIDO Call-for-Proposals

Information Session for interested grant applicants









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# Agenda

- Introduction about UNIDO and the Procurement Services
- What is a Call for Proposals?
- A2D 2<sup>nd</sup> Call for Proposals
  - Brief overview of the current CfP
  - Qualification Requirements
  - What to consider for the application
- How to successfully submit a proposal
- Evaluation of the proposals
- General tips
- Addendum: UNIDO Financial Processes and Reporting









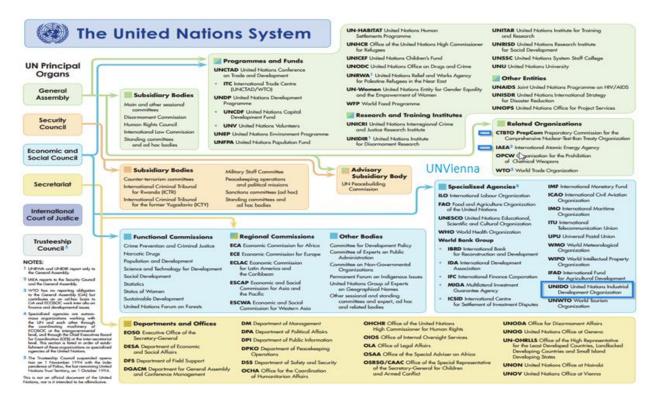
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## UNIDO

### UNIDO stands for the United Nations Industrial Development Organization

UNIDO is a specialized agency of the United Nations that promotes industrial development for poverty reduction, inclusive globalization, and environmental sustainability through its programmes and projects (e.g. A2D facility project)



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## **UNIDO Procurement Services**

is responsible for:

- Tendering/call for proposals, solicitation of proposals and related evaluation, awarding and management of:
- contracts and purchase orders awarded to service providers and equipment suppliers (under UNIDO Procurement Manual);



 Implementing Partner and Grant Agreements (under the UNIDO Grants Manual)



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## PROCUREMENT PRINCIPALS

- ✓ on a broad international basis
- ✓ by using procurement/grant methods
- depending on the value and complexity of the requirements





### PROCUREMENT PRINCIPALS



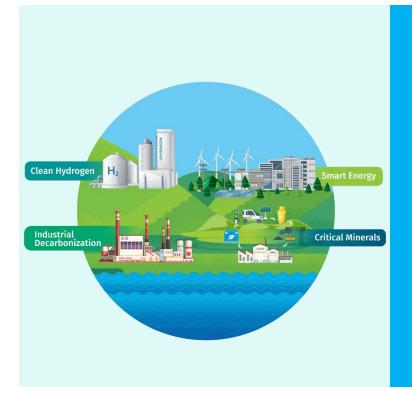
### PROCUREMENT ETHICS

UNIDO requires its contractors/partners to adhere to the highest ethical standards, and promptly report to UNIDO any known or suspected acts of fraud or corruption, or non-compliance with any exclusion criteria, during the tender process and/or during the execution of an agreement concluded with UNIDO









## What is a UNIDO Call-for-Proposals (CfP)?

Which documents does it comprise?









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# What is a UNIDO Call-for-Proposals (CfPs)

### • CfPs are...

- used when UNIDO approaches the market/targets grant applicants through open competition to receive grant proposals for requirements within the framework of a specific programme or project (here the A2D facility)
- based on a Grant = funds are transferred from UNIDO to a grant beneficiary (identified through the CfP) to implement its proposed project in accordance with the UNIDO Grants Manual









# What is a UNIDO Call-for-Proposals (CfPs)

#### • CfPs comprises the following documents...

- Call for Proposal Instructions: background information of the UNIDO Project, Terms of Reference (TORs), eligibility criteria, qualification requirements, evaluation criteria, scoring method etc.
- Application Form: needs to be filled out by the applicant in detail, providing detailed information and explanations
- Mirco-Assessment Form: self risk assessment comprising questions about the grant beneficiary's capacities in areas of project management, organizational structure and staffing, accounting policies and procedures, fixed assets and inventory, financial reporting and monitoring as well as procurement and contract administration
- Model Grant Agreement and General Terms of Condition
- Various other Forms: UNIDO Financial Statement and Confirmation, UNIDO Bank Information Form, Statement of Confirmation (Exclusion Criteria acceptance) etc

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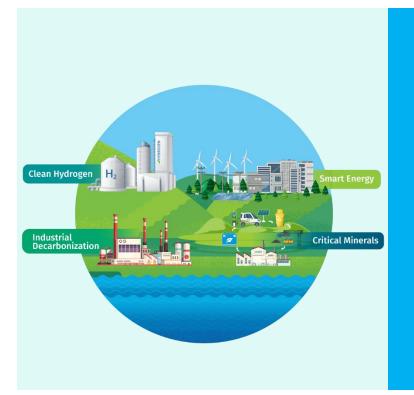
# **Operational Guidelines**

- **Provide guidance** and **set out procedures** to enable the Grant Beneficiary to effectively and efficiently implement the Project financed by the Grant in accordance with the terms and conditions of the grant agreement that form an integral part thereof.
- The operational guidelines include the following Appendices:
  - Appendix 1: Workplan
  - Appendix 2: Procurement Plan
  - Appendix 3: Risk Monitoring and Reporting Form
  - Appendix 4\_I: Progress and Final Technical Reports
  - Appendix 4\_II: A2 D Facility Project Reporting
  - Appendix 5: Financial Report Form
  - Appendix 6: Official Incident Report Inventory Records or other Assets (only if applicable)
  - Appendix 7: Form of Letter with Certified Signatures
  - Appendix 8: Request for Payment









## A2D 2<sup>nd</sup> Call-for-Proposals



INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT







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### **A2D Call for Proposals**

- 1<sup>st</sup> Call last year
  - 5 grant beneficiaries were identified and awarded a UNIDO grant agreement with an amount of up to USD 5 million each
- 2<sup>nd</sup> Call: published and open until 7 July 2025, 4:00 p.m. CET
  - Reference number: 7000007703
  - IMPORTANT: 4 submission windows
    - Global Window (proposals of USD 1 5 million)
    - Thematic Window (proposals of USD 1 5 million)
    - Geographic Window (proposals of USD 1 5 million)
    - Larger-scale demonstration projects Window (USD 15 20 million)

#### • Proposals must only be submitted into one window

- Only 1 proposal per company

#### NOTE: Implementation of the projects should be completed no later than 14 December 2028









## How does the Call-for-Proposals look like?

ANNEX III

APPLICATION FORM FOR SELECTION OF GRANT BENEFICIARY

for implementation of a

"Pilot Demonstration Project under UNIDO's Accelerate-to-Demonstrate (A2D) Facility"



#### UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

#### Call for Proposals (CfP) for the selection of Grant Beneficiary for the implementation of A2D Facility Demonstration Projects in Developing Countries

#### 20 May 2025

The United Nations Development Organization (UNIDO) hereby invites you to submit a full written grant proposal for implementation of later-stage demonstration projects under the Accelerate-to-Demonstrate (A2D) Facility to accelerate the commercialization of innovative clean energy solutions in developing countries (countries that are eligible to receive Official Development Assistance (ODA) elease see the list here: https://www.oecd.org/en/logics/sub-issues/oda

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		PROJECT PROPOSAL SUMMARY	I his refers to all countries indicated in all
	Project Title:		e of the following thematic areas: critical
	Location (Countries and		decarbonisation.
	States of the activities):		
	Name of Lead	Lead Organisation:	
	Organization and		
	Consortium Partners:		
Project Name			
		Consortium Partners:	
	Lead Organization's		
Lead Organization Applicant Name, Logo and D	Website (if available):		
5 11 / 5	Project Start Date:		
	Project End Date:		
	(All A2D Facility-funded		
	activities must fully close		
	no later than 14		
	December 2028 and		
	contingency buffers		
	should be built in to		
	ensure this)		
		□ 1. Global window	
	(select one window only):	2. Thematic window	
		I 3. Geographic window	
		4. Larger-scale demonstration projects window	
		□ 1. Critical minerals	
	one primary focus only):	□ 2. Clean hydrogen	
		□ 3. Smart energy	







## **Qualification Requirements**

Strictly in line with Section VI of the CfP Information Form

### Comprises documents/criteria like:

- Duly filled Application Form
- <u>Certification of Registration</u> of the Lead organization
- At least three (3) years in business
- In case a <u>consortium</u> is formed requirements indicated in Section V, Part B, must be met
- Duly filled out Micro Assessment Form
- <u>Financial Forms</u> (audit financial statements, UNIDO financial statement and certification form etc.)
- applicant must abide by the UNIDO Policy on Exclusion from Funding and UNIDO Policy on the Protection of Personal Data, by completing and signing the <u>UNIDO</u> <u>Statement of Confirmation Form (Annex VII of this CfP).</u>
- Acceptance of the <u>UNIDO model grant agreement and general conditions</u>









## **Qualification Requirements**

Section VI of the CfP Information Form

#### Comprises documents/criteria like:

- Activities must be within the list of in-scope activities outlined in the Information Form
- Projects must be implemented in a developing country

Note: to review if a country that is eligible to receive Official Development Assistance (ODA)

https://www.oecd.org/en/topics/sub-issues/oda-eligibility-and-conditions/dac-list-of-oda-recipients.html) to be eligible for support.

- <u>Innovative solution</u> must be <u>at the later-stage demonstration phase of the innovation cycle</u>
- Proposal must <u>formally partner with at least one local organization in the developing country</u> where the demonstration project is being implemented.

Where the lead applicant is from the developing country, this condition is met automatically

NOTE: Locally registered branches of international companies and organizations (= lead organization) that are located in the developing country where the project will be implemented, will not be considered as meeting the requirement of a local organization in the targeted developing country, even if they are registered as a separate company or organization in the country

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## **Qualification Requirements**

Section VI of the CfP Information Form

### Comprises documents/criteria like:

- <u>Lead grant applicants may not submit more than one grant proposal</u> for this CfP etc. -- please review additional detailed information in Section VI
- Proposed demonstration projects must <u>fit into at least one of the four thematic</u> <u>areas-of-focus</u>
   Proposals must <u>only be submitted into one of the four submission windows</u>
- Lead organizations/entities, who have been awarded a Grant Agreement under the previous A2D Facility Call for Proposals are not allowed to participate on their own or as a consortium partner of another lead applicant
- Lead grant applicant must <u>confirm willingness to open a dedicated USD bank</u> <u>account</u> in case of grant award

NOTE: For a full and more detailed/ explanatory list of the qualification requirements, please see Section VI Part A etc. of the CfP Information Form and the Application Form









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## Consortia

A consortium may be formed, however, UNIDO will only sign the Grant Agreement with one company (= the lead company).

Lead grant applicants **may not submit more than one grant proposal** for this CfP [on its own and/or separately as a joint venture partner/consortium member (except as a declared sub-contractor)].

An applicant's submission as a lead grant applicant or **participation** as a consortium member **in more than one grant proposal will result in the disqualification** of all grant proposals in which such applicant is involved.

Please note that **solely co-financing/co-funding entities** that are not involved in the implementation of the project and are not receiving any of the A2D Facility grant (whether directly, through a lead applicant or indirectly) **may fund/provide co-financing/co-funding to more than one proposal** (as evidenced through submitted MoUs, contractual agreements or equivalent). The co-financiers'/co-funders' role(s) must be made clear in the proposal.







## Consortia

#### Role of the lead company:

#### During tender:

to provide the financial strength requested in the CfP [Financial Statements with a certain revenue, a rating report, if available when submitting the proposal]

#### In case of award:

- signs the Grant Agreement with UNIDO
- is fully responsible and accountable for the fulfillment of the grant agreement vis-a-vis UNIDO
- acts as the focal point for communication with UNIDO (project team as well as procurement team)
- assumes responsibility for reporting to UNIDO
- submits the invoices (to allow receipt of the funds after each agreed upon deliverable/milestone)

Note: Distribution of funds within the consortia members is to be handled among consortia members according to their own/internal agreement.





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# What to consider for the application

### • Tax status (VAT):

- Tax exemption to grant beneficiaries or related consortia members (and/or their subcontractors) varies on a country-by-country basis. Grant applicants should inform themselves related to country specific government provisions and include/consider such information in its grant proposal.
- Note: In most countries tax exemption to grant beneficiaries and/or related consortia members is not granted.
- Ownership of equipment or assets purchased with grant funds from UNIDO & related insurance requirements
  - Assets and property procured with funds paid by UNIDO pursuant to the grant agreement shall be the property of the grant beneficiary
  - The grant beneficiary shall have title in said property or asset and make use of it for purposes of implementing the project for the entire duration of the grant agreement

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NOTE: grant beneficiaries must therefore ensure appropriate insurance of the equipment throughout the period of the grant agreement









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# What to consider for the application

## • Intellectual Property Rights:

- Each Party shall retain full and sole ownership of its preexisting copyright, trademark, patent and other intellectual proprietary rights. Unless otherwise stipulated in the Grant Agreement, rights to intellectual property shall become the property of the Grant Beneficiary (as per General Conditions of the agreement)
- However, the Grant Beneficiary grants UNIDO a perpetual, non-revocable, paid-up, royaltyfree, non-exclusive and transferable license to copy, distribute and use any such grant beneficiary project-developed IPR and undertakes to take appropriate steps as may be required to allow UNIDO to obtain and secure such license

## • Eligible Costs

- Not all costs are considered as eligible for reimbursement in the framework of the grant funds depends on the donor.
- For the A2D CfP presently published eligible costs can be found under Section V Part D of the CfP

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# What to consider for the application

### • Revenue generated from the Project:

 In case the projects accrues revenue, the grant beneficiary shall maintain a record of any income earned on funds transferred by UNIDO to the grant beneficiary and report it to UNIDO within periodic financial reports for UNIDO's review and decision as deemed appropriate. The Grant Beneficiary is expected to refrain from utilizing any (all or part) of the grant funds for any other business purposes aside from the implementation of the approved grant activities

## Structure of Project Disbursement (milestone plans)

- The disbursement structure is milestone-based payments tied to deliverables.
   A2D Facility generally does not support advance payments
   [first payments are set within a threshold of 10% of the total approved grant amount]
- Requests for receiving funds outside of the distribution schedule are not permissible.





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# What to consider for the application

## Dedicated Bank Account

 After the award, a dedicated Bank Account from the Grant Beneficiary is required/mandatory. It aims at ensuring a seamless financial review process by preventing the co-mingling of UNIDO funds with other donor funding.

## Re-allocation between budget outputs

• Budgetary reallocations are allowed only in specific and exceptional cases and only with prior approval from UNIDO.

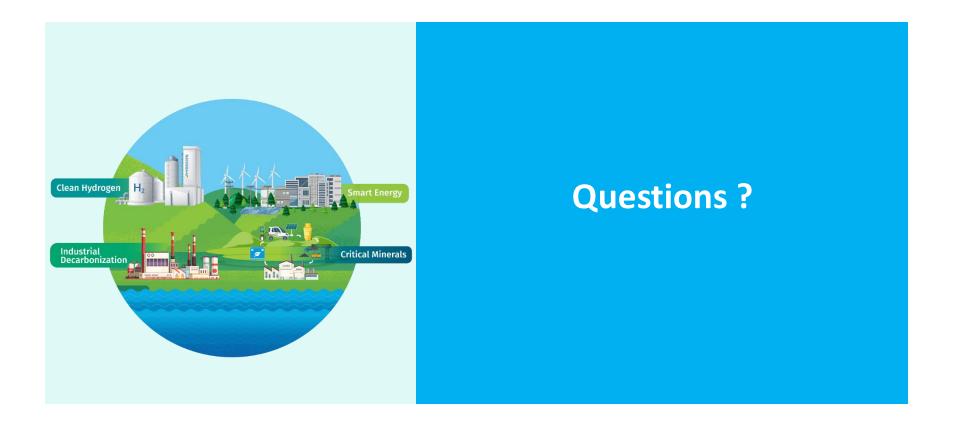
The administrative budget cannot exceed the 10 percent threshold!











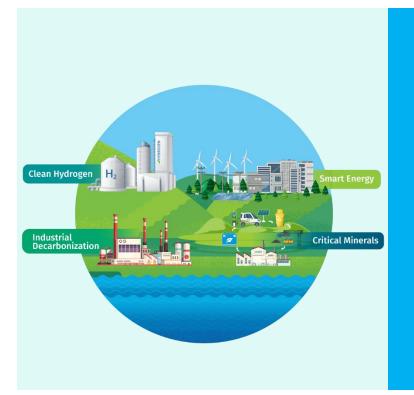


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## Submitting a proposal

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## **UNIDO e-Procurement portal**

www.i	unido.org/get-involved-procurement/procurement-opportunities	Next yet fy our deal yet in the second secon
	Benefit Andreas	Censure Company Information
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Links: UNIDO: <u>UNIDO - Procurement Portal</u> UNGM: <u>Procurement opportunities</u>







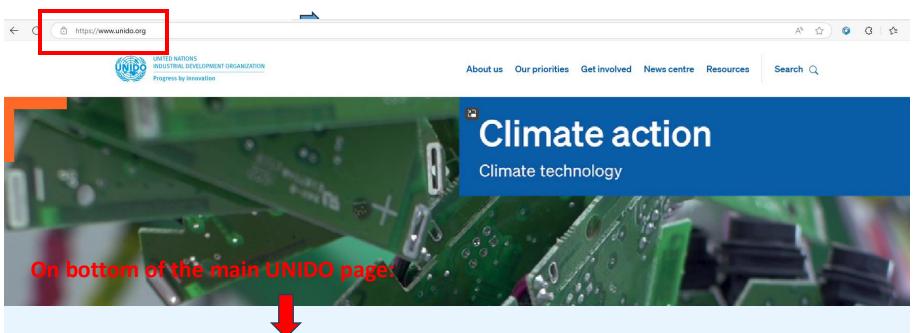
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## **UNIDO's eProcurement Portal**

#### Please visit: <u>www.unido.org</u>;



About us	Our priorities	Get involved	News centre	Platforms	More	
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## **UNIDO's eProcurement Portal**







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## **UNIDO's eProcurement Portal**

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	PCB Analyses, BD	Bangladesh	03.06.2025 16:00:00 CET	RFP (1 env.)	7000007706	Click here for more information
	For the Provision of Capacity Building to National Services Basic Education Schools in Science, Technology, Engineering and Mathema	Liberia	03.06.2025 17:00:00 CET	RFP (1 env.)	7000007674	Click here for more information
_	Replacement of UPS batteries for the IAEA Data Centers in C-3T3B at the Vienna International Centre.	Austria	04.06.2025 16:00:00 CET	Inv. to Bid (1 env.)		ick here for more information
	Call for Proposals (CfP) for the selection of Grant Beneficiary/ies for the implementation of A2D Facility Demonstration Projects i	Austria	07.07.2025 16:00:00 CET	RFP (1 env.)	7000007703	Click here for more information
	PURCHASE OF METROLOGY LABORATORY EQUIPMENT – CHEMICAL LAB - ARMENIA	Armenia	08.06.2025 17:00:00 CET	Inv. to Bid (1 env.)	7000007704	Click here for more

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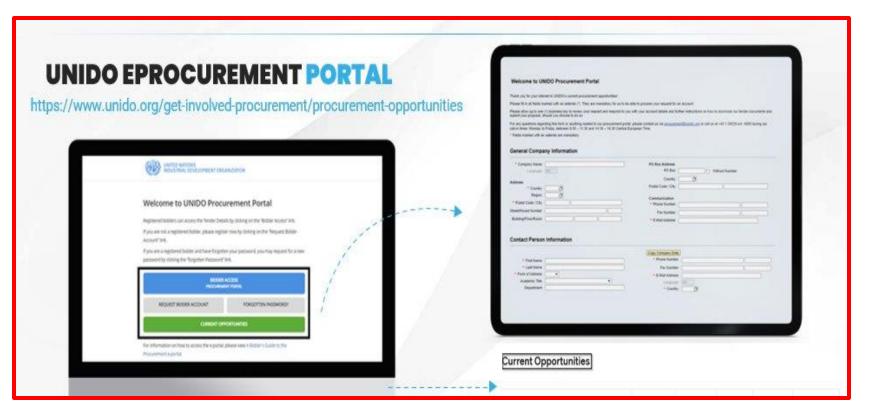




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## **UNIDO's eProcurement Portal**



#### In case of technical/system issues please contact our helpdesk at procurement@unido.org

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#### INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT







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# During the publishing period...

#### Communication is only allowed exclusively with UNIDO Procurement!

- All clarification requests must be directed to the UNIDO Procurement Services via e-mail or the e-Procurement Platform.
- Questions regarding eligibility of an entity will not be entertained! Eligibility criteria are clearly outlined in the Call for Proposal document. Thus, it is subject to the evaluation.
- Submission of the proposal must be via the UNIDO e-procurement platform Submission via e-mail is not allowed, will be disqualified!
- Ensure timely registration on the UNIDO e-procurement platform (5 business days).
- Late submission are not allowed. It is the company's responsibility to make sure that all the documents are submitted (not only 'save' status) by the deadline. Last minutes technical problems cannot be entertained.

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# What to submit with the application?

- Application Form: duly filled out, detailed and easily understandable
- Co-financing contributions: amounts are to be included within the budget plan & signed MoUs or similar to be submitted as per CfP requirements
- In case of consortia: consortia letter, clearly indicating the lead company, signed by all consortia members (+ description of all companies, responsibility of each, reference project(s) where applicable etc.)
- Letter of Acceptance of the UNIDO model grant agreement and general conditions of agreement
- Micro-Assessment Form duly filled out excel form
- Organizational documents:
  - Certificate of Registration
  - Financial Statements of the last three years in business
  - UNIDO Bank Information Form
  - UNIDO Financial Statement and Certification Form
  - Statement of Confirmation
  - Rating report (as soon as available)

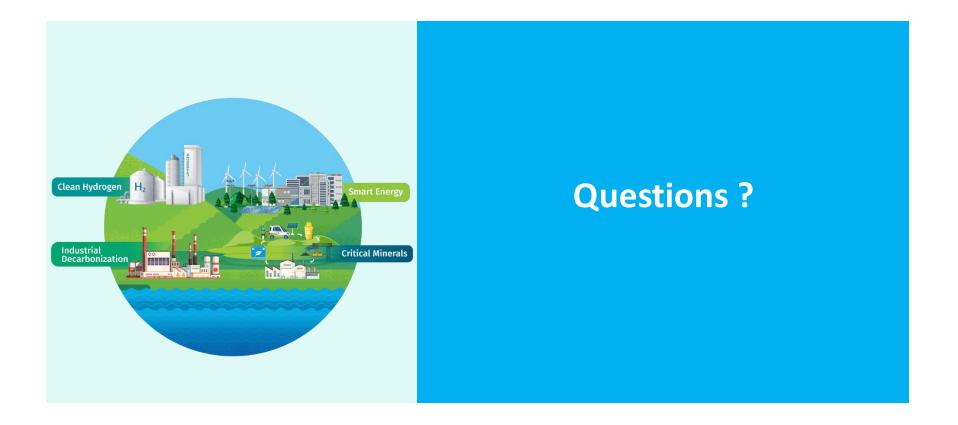
#### Please see the CfP Information Form and Application Form for all and more detailed instructions



















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## Evaluation of the Proposals

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# **Evaluation of Grant Proposals**

A Grant Evaluation Committee (GEC) is formed comprising of UNIDO experts from side of administration as well as various technical departments.

The evaluation of the four project windows will be done on a **project window by project window basis** (= separate evaluation of Global, Thematic, Geographic and Larger-Scale windows).

**UNIDO reserves the right to re-assign submitted proposals within the various windows** prior to starting the evaluation e.g. if a proposal has been submitted under window 1, UNIDO could re-assign it for evaluation under one of the other windows.

There are **no set funding caps for each window** and UNIDO reserves the right to allocate available funds to each window as part of the evaluation process. Please also note that UNIDO reserves the right not to allocate any funding to a given window, depending on the funding available.

#### **IMPORTANT:**

After the deadline to submit proposals: clarifications may be requests from Procurement Services via e-mail Failure to respond to a clarification request within the given time frame might lead to disqualification of the proposal!









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# **Evaluation of Grant Proposals**

#### Main stages of the Evaluation:

in line with the criteria outlined in the CfP documents:

- Preliminary Evaluation:
  - Section VI Part A of the CfP

#### • Technical Evaluation:

• Section VI - Part B of the CfP

8 technical evaluation criteria with 10 points each; minimum threshold of 6 points per evaluation criteria. Maximum score: 80 Minimum score to be considered technically acceptable: 48

#### • Commercial Evaluation:

• Section VI - Part C of the CfP

3 financial evaluation criteria with 10 points each; minimum threshold of 6 points per evaluation criteria. Maximum score: 30 Minimum score to be considered financially acceptable: 18

#### **IMPORTANT:**

UNIDO reserves the right to assess the capacity of the grant applicants in all terms throughout the entire evaluation process.

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# **Ranking of the Grant Proposals**

Finally, a ranking of technically and financially scored and acceptable grant proposals is carried out

For the present CfP: Total Score = Technical Score x 70% + Financial Score x 30%

Ranking: from the highest scored to the lowest scored proposal

## RANKING DOES NOT AUTOMATICALLY MEAN THAT A GRANT WILL BE AWARDED. GRANTS ARE DISTRIBUTED WITHIN THE AVAILABLE FUNDS. RANKING LIST MAY BE LONGER BUT FUNDS ARE ONLY AVAILABLE FOR LIMITED NUMBER OF GRANTS.









# End of process/debriefing

Unsuccessful grant applicants are informed through an e-mail

Grant applicants may ask for more detailed feedback on their proposal (= information about what the proposal lacked/was not successful) to allow consideration and improvement for similar/future proposals

**NOTE:** a formal protest is not for the purpose of receiving a debriefing but a legal action in case of an applicant believing in violation of the process.

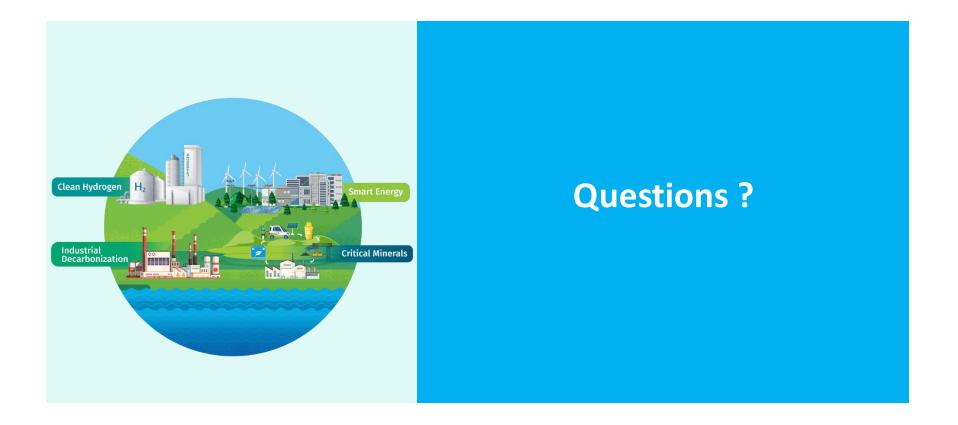
UNIDO, as per Grants Manual provision, foresees a protest procedure. The details of the protest modalities are to be found in the Grants Manual.





























# **General tips**

- Make sure to register on the UNIDO e-Procurement platform on time
  - Registration could take up to five (5) business days. Thus, we recommend registering immediately if you are interested.
  - You can register under the following link: UNIDO Procurement Portal
- Read the documents carefully
  - It is vital to understand the eligibility criteria as well as the qualification requirements
- Fill out the required documents diligently
- Kindly name the documents in a descriptive way
  - i.e. "Certificate of Registration\_COMPANY NAME"
- Make sure that your submission includes all the required documents
  - If certain documents are missing, UNIDO may not be able to consider the application
- Timely submission
  - Do not wait until the last minute to upload the documents, as it potentially takes longer than expected









# **General tips**

## • Duly filling out the Micro Assessment form

- Use the drop-down menu in the "Risk Assessment" column, which automatically results in an assigned score in the "Risk points" column. If not done correctly, the form will show an error, as per the picture below.
- If the form has been filled out correctly, a risk score as well as an area risk rating and an overall risk rating is calculated at the bottom of the area
- Please make sure to include remarks and comments

Micro-assessment workbook						
Cubic et ence	Vee	N.	N1/A	Diala	Dials a sinta	Demonstra (a commente
Subject area	Yes	No	N/A	Risk Assessment	RISK points	Remarks/comments
(key questions in <b>bold</b> )			DAN		21/	
		1. 6	RAN	BENEFICIA	۲Y	
1.1 Is the Grant Beneficiary legally registered? If so, is it in					_	
compliance with registration requirements? Please note the					Error	
legal status and date of registration of the entity.					-1 <u>2</u>	
1.2 If the Grant beneficiary received United Nations resources				N/A	Ŭ	
in the past, were significant issues reported in managing the				High	Error	
resources, including from previous assurance activities.				Significant		
				Moderate		
1.3 Does the Grant beneficiary have statutory reporting				Low	_	
requirements? If so, are they in compliance with such				2011	Error	
requirements in the prior three fiscal years?						
1.11 Does the Grant beneficiary have any key financial or						
operational risks that are not covered by this questionnaire? If						
so, please describe. Examples: foreign exchange risk; cash		No		Low	1	
receipts.						
Total number of questions in subject area:	11			1		1
Total number of applicable questions in subject area:	11					
Total number of applicable key questions in subject area:	5					
Total number of risk points:	19					
Risk score	1.727					
Area risk rating	Low					

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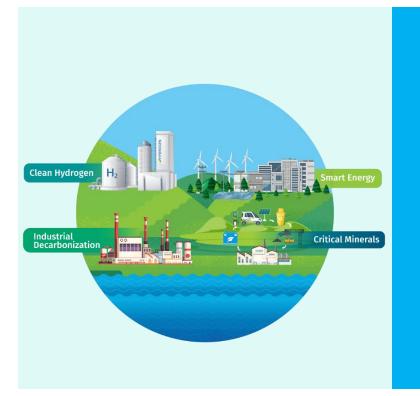
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# Thank you for your attention!

**Questions**?









# Accelerate-to-Demonstrate (A2D) Facility Annual Event

# **Plenary session 2: Closing**

Wednesday, May 21, 4:00pm – 5:30pm (EAT)







## Agenda

Time	Activity
16:00 – 16:05	Introduction, Mr. Peter Warren, A2D Facility Manager, UNIDO
16:05 – 16:10	Closing Remarks:
	Ms. Tally Einav, Head of Office and Representative to Kenya, Comoros, Eritrea, Seychelles and South Sudan, UNIDO
	Ms. Lara Hirschhausen Head of International Climate Finance Innovation Programmes, UK Department for Energy and Net Zero
16:10 – 17:00	Panel: Looking Ahead: Accelerating Climate Innovation through Collaboration and Investment
	- Ms. Marcella Falcão, Cubo Itaú, Brazil
	- Ms. Thu Minh Tran, Netherlands Development Organization SNV
	- Mr. Mahandra Rooplall, Industrial Development Corporation, South Africa
	- Moderator: Mr. Peter Warren, A2D Facility Manager, UNIDO
17:00 - 17:10	Participant Feedback Form











## **Closing Remarks**

Ms. Tally Einav, Head of Office and Representative to Kenya, Comoros, Eritrea, Seychelles and South Sudan UNIDO











## **Closing Remarks**

Ms. Lara Hirschhausen Head of International Climate Finance Innovation Programmes, UK Department for Energy and Net Zero





## **Panel Discussion**



Moderator: Peter Warren, A2D Facility Manager, UNIDO



Mahandra Rooplall Industry Development Planner, IDC



**Marcella Falcão**, Head of Growth, Cubo Itaú





**Thu Minh Tran**, Senior Energy Advisor, Netherlands Development Organisation SNV





## Participant Feedback Form

Please scan the QR code and completed the participant feedback form. Your feedback is important for us to improve future activities.











## **Further Information**

- <u>Today:</u>
  - Evening activity departure to Nyama Choma Ranch.
  - 6.30pm prompt departure from in front of the hotel. Please be on time!
- <u>Tomorrow:</u>
  - x2 site visit options: decarbonizing the tea industry and smart energy management systems in geothermal power
  - Departures: 7.30am prompt departure from in front of the hotel. Please be on time!
  - You can leave your luggage at the hotel after checkout.
  - You can extend your stay at reduced costs.

A2D Facility Website: Visit the website here
A2D Facility LinkedIn Account: Follow the LinkedIn page here
A2D Facility Mailing List: Join the mailing list here
A2D Facility Year 1 Annual Report: Access the Annual Report here
A2D Facility Year 2 Annual Report: Access the Annual Report here
A2D Facility Market Assessments: Access the reports here

<u>Se</u>	Second Call-for-Proposals:						
UNIDO - Procurement Portal for detailed information on the							
	second call-for-proposals						
• Proposals can be submitted up until 16:00h CET on Monday							
	7 July 2025						
•	• All enquiries on the call must only be sent to:						
	procurement@unido.org						

 Information session on the call-for-proposals on Wednesday 21 May, 2.00-3.30pm

A2D Facility Mailing List

